



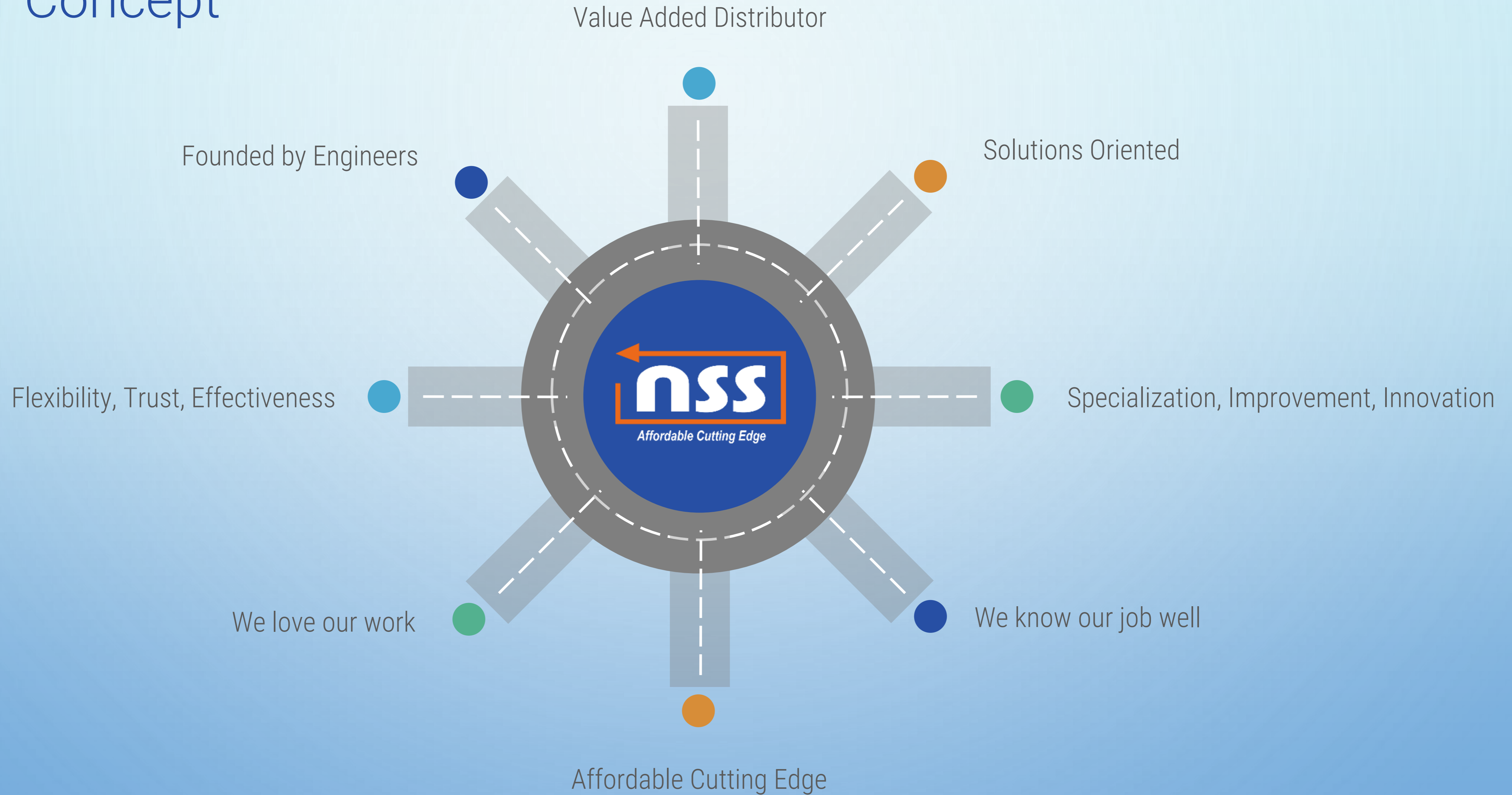
*Affordable Cutting Edge*

Revolutionizing Value Added Distribution



*Affordable Cutting Edge*

# Our Concept

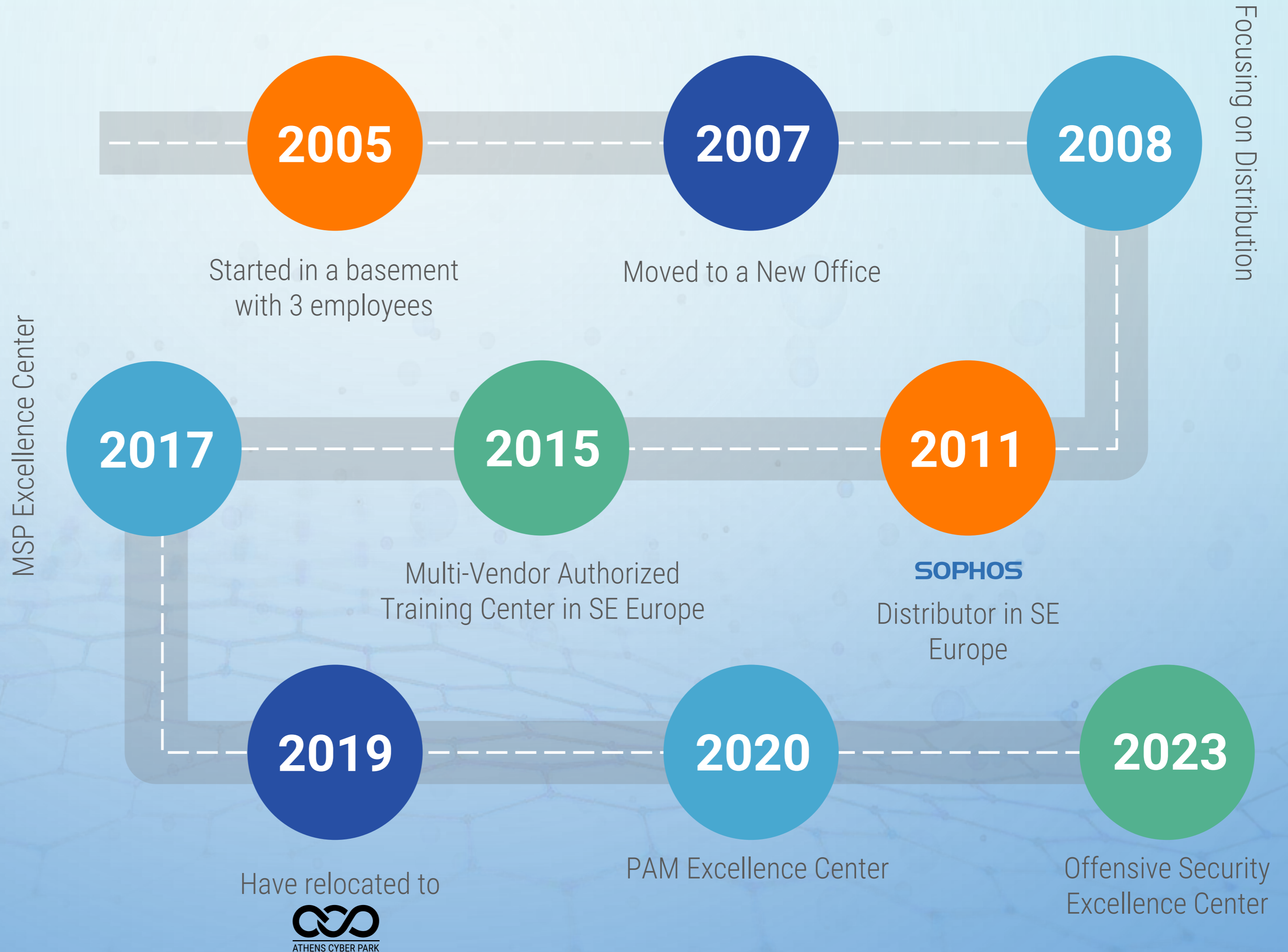


# Our History

NSS is a true Value-Added Distributor investing in KNOWLEDGE whereas stocking distributors invest in Inventory

We are an active TRAINING & SUPPORT Center officially for all our Vendors

Serve with HEART, no matter WHAT!



2005

Started in a basement with 3 employees

2007

Moved to a New Office

2008

Focusing on Distribution

2017

MSP Excellence Center

2015

Multi-Vendor Authorized Training Center in SE Europe

2011

**SOPHOS**  
Distributor in SE Europe

2019

Have relocated to  
  
ATHENS CYBER PARK

2020

PAM Excellence Center

2023

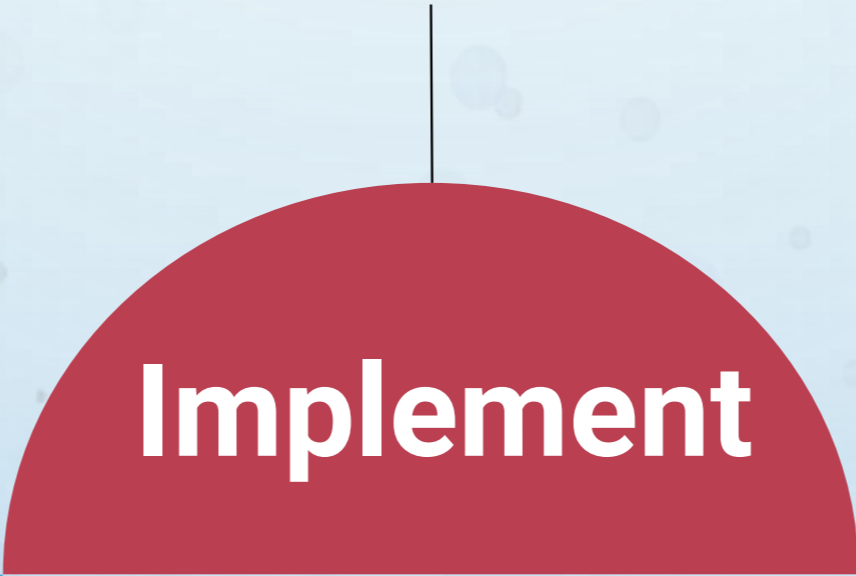
Offensive Security Excellence Center

# Our Added Value

Provide Strategic  
Guidance & Advice



Integrated Technologies  
according to Customer  
Preferences



Maintain & Support  
Ongoing Operations



**Design**

Plan & Architect  
Turnkey Solutions



**Educate**

Train the Reseller Workforce  
and create Field Engineers



# Quality Management



## NSS Data Assurance Policy

NSS places a high level of importance in protecting the data of the company and its customers as well as ensuring the quality of service it provides, according to the standards of ISO 27001:2013 and ISO 9001:2015 respectively.

## NSS Quality Objectives

- ▷ Absolute specialization in the fields of its business activity.
- ▷ Continuous qualitative and quantitative improvement of the quality of products and services.
- ▷ Modern and responsible treatment of all customers needs.



# Countries of Engagement

**3,500**  
CUSTOMERS

**13**  
COUNTRIES

**200**  
RESELLERS

**62m**  
AUDIENCE



# Service Delivery Process



“We believe that Professional Services Quality is one of the most important aspects in successful business activities. We continuously try to leverage our partners’ skills by continuous training, so that they can deliver excellent field services and ensuring successful implementations at the same time”

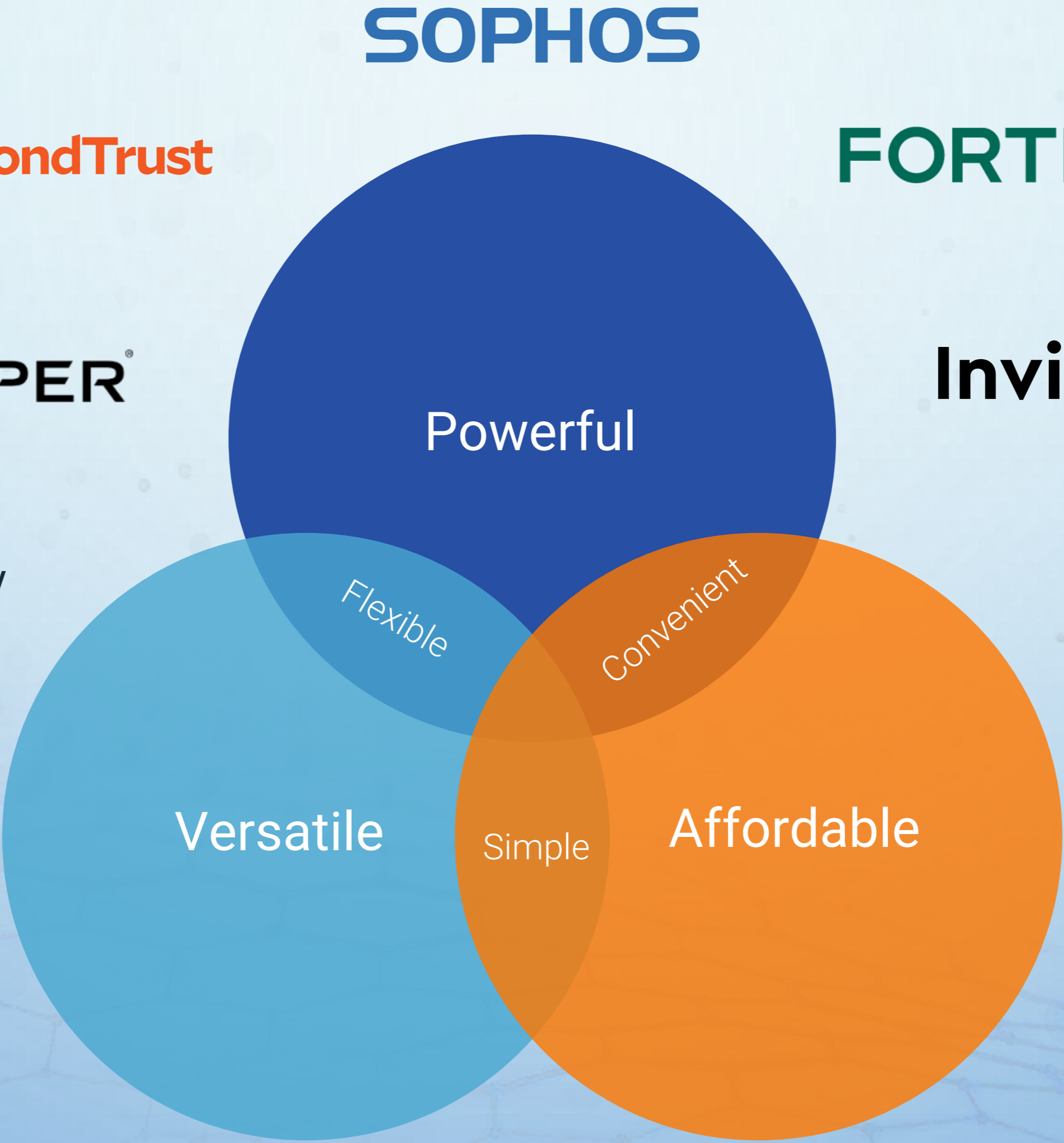


# Infrastructure Protection Services by NSS



Services are delivered **ALWAYS** through our Resellers

# Product Portfolio



# Center of Excellence Pillars



**SOPHOS**  
**365°**  
**SECURITY**



**01**

Biggest SOPHOS Disti & Authorized Training Center in East Europe with many Certified Sales, Presales and Technical Professionals.

Available both as a service or as a combination of products to be Operated by Partner.



**OFFENSIVE**  
**SECURITY**

**FORTRA** **Kaseya**

**KEEPER** **WALLIX**  
CYBERSECURITY SIMPLIFIED

**BeyondTrust**

**PAM**



**03**

Using best of breed solutions like along with Certified Professionals and very important references in the region

Specialization in Moblity & Public Transit projects with specific application and Certified Professionals.



**5G MOBILITY**

**peplink**

**MAIL STORE** **KEEPER**

**SOPHOS** **Kaseya**

**MSP**

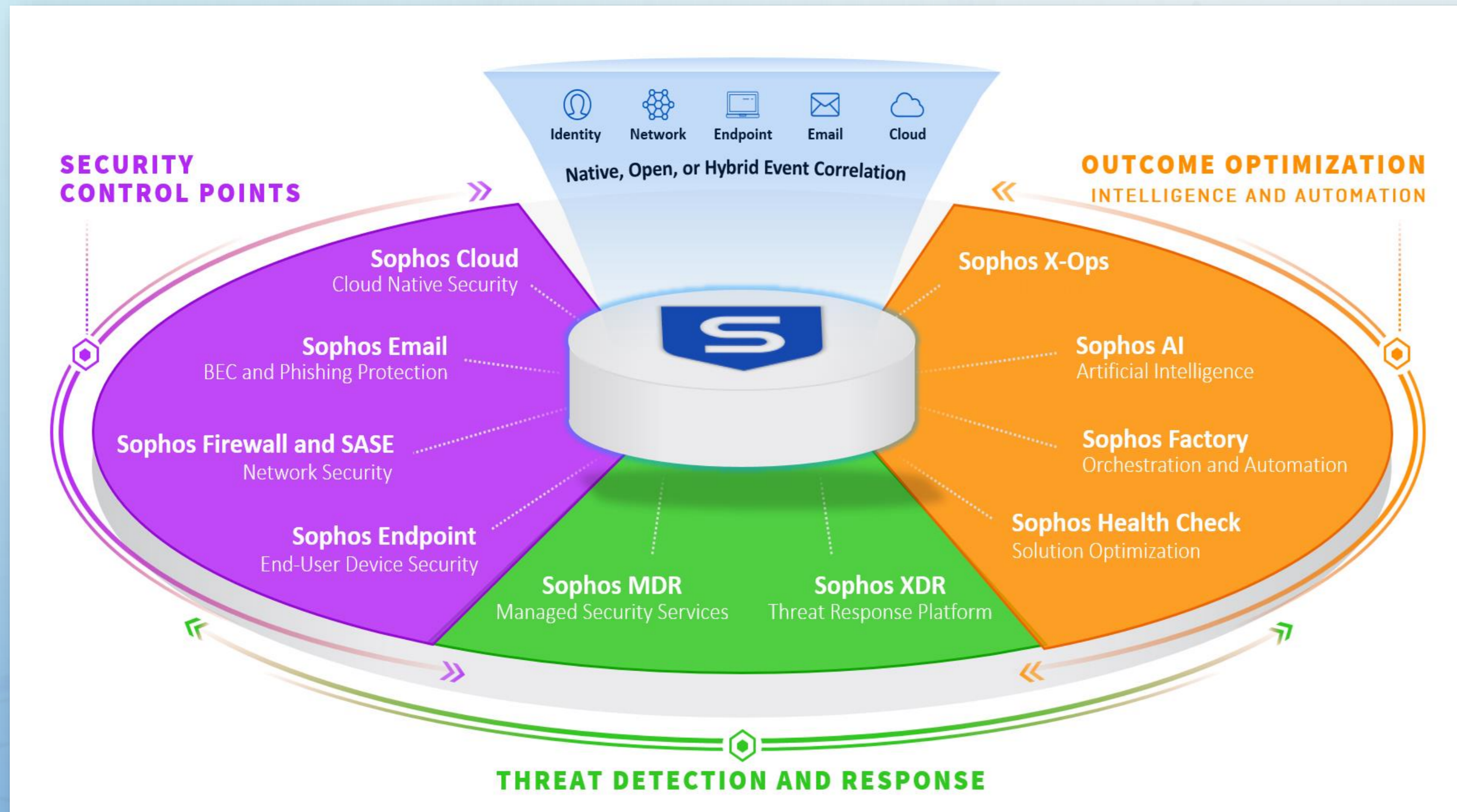


**05**

NSS offers the best solutions for MSPs create Reliable & Profitable services

Center of  
Excellence  
Pillars

# Cybersecurity As a Service



Sophos Security Products are working Simple and can be integrated, functioning together and being Synchronized working together as One

- ▷ Unified Security concept for all solutions
- ▷ Endpoint Security for Workstations & Servers
- ▷ Data Encryption for Media, Net Shares, Cloud
- ▷ Nextgen Web Security & Application Control
- ▷ Email Security & Data Leakage Protection
- ▷ Mobile Security for Phones & Tablets
- ▷ Support for all Operating Systems

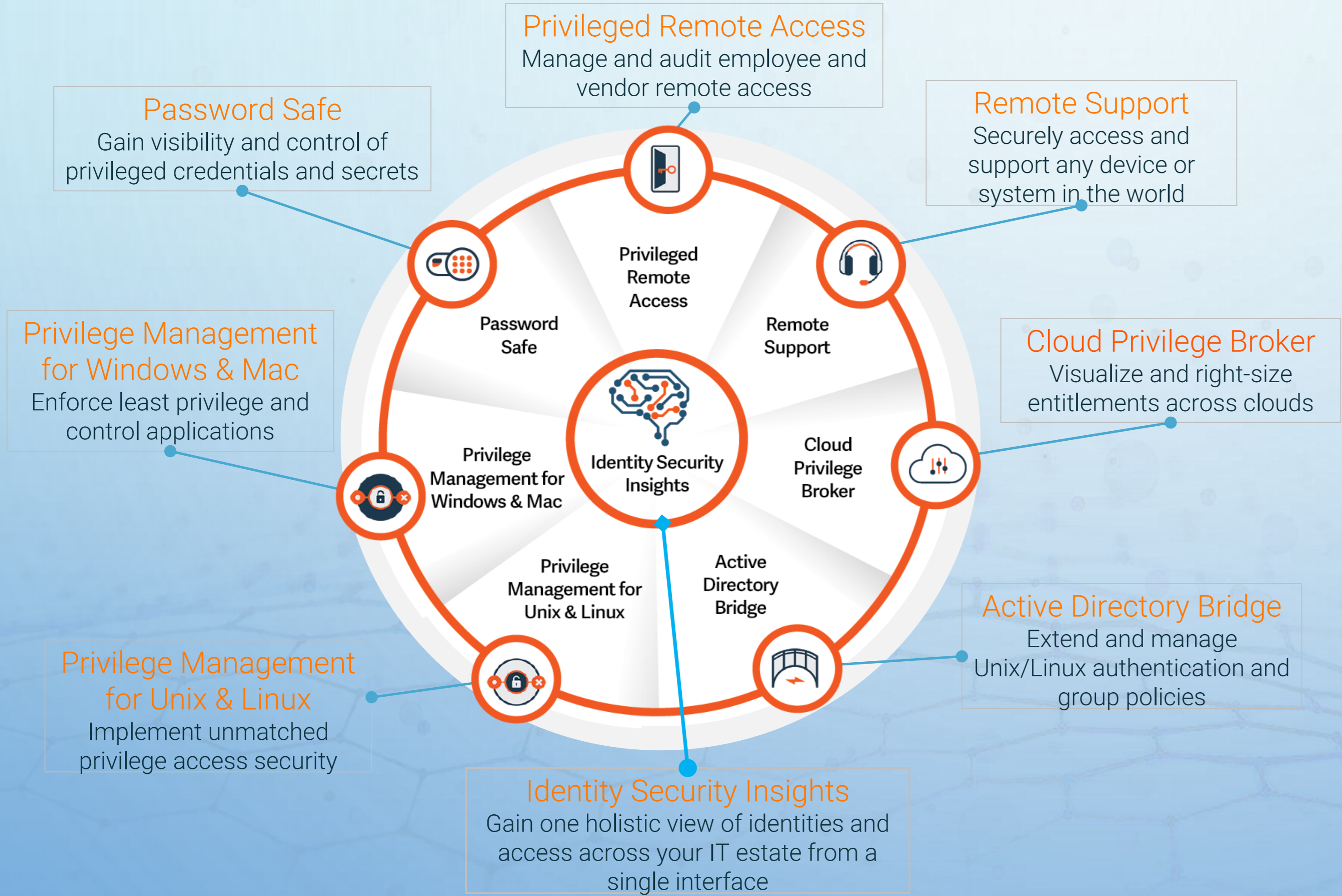
# Sophos Adaptive Security Ecosystem (ACE)



Leveraging automation and human operators to deliver protection that constantly learns and improves.

- ▷ Enabling the shift from security management to security operations
- ▷ Constantly learning and improving
- ▷ Protecting systems and data wherever they exist
- ▷ Powering Synchronized Security. Delivering real business impact
- ▷ An open platform
- ▷ A system that grows with your business

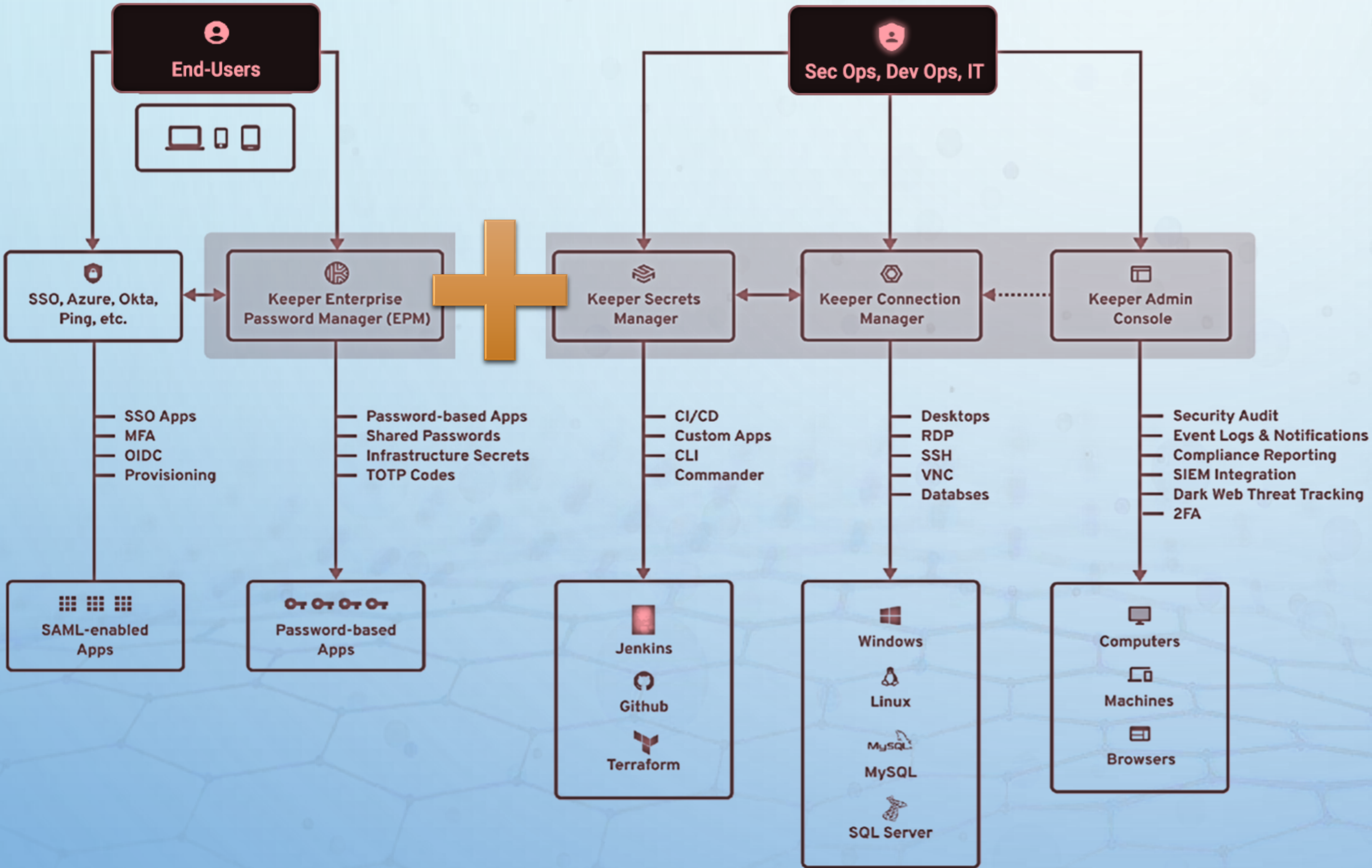
# Privileged Account Security



BeyondTrust Universal Privilege Management provides security to every user, asset, and session across your enterprise

- ▶ Scan, identify and profile all assets and accounts, providing full session recording and real-time visibility into privileged user behavior
- ▶ Eliminate unnecessary privileges and elevate rights to Windows, Mac, Unix, Linux and network devices without hindering productivity
- ▶ Privileged Remote Access allows you to secure, manage, and audit vendor and internal remote privileged access without VPN

# Next-Gen Password Management Solution



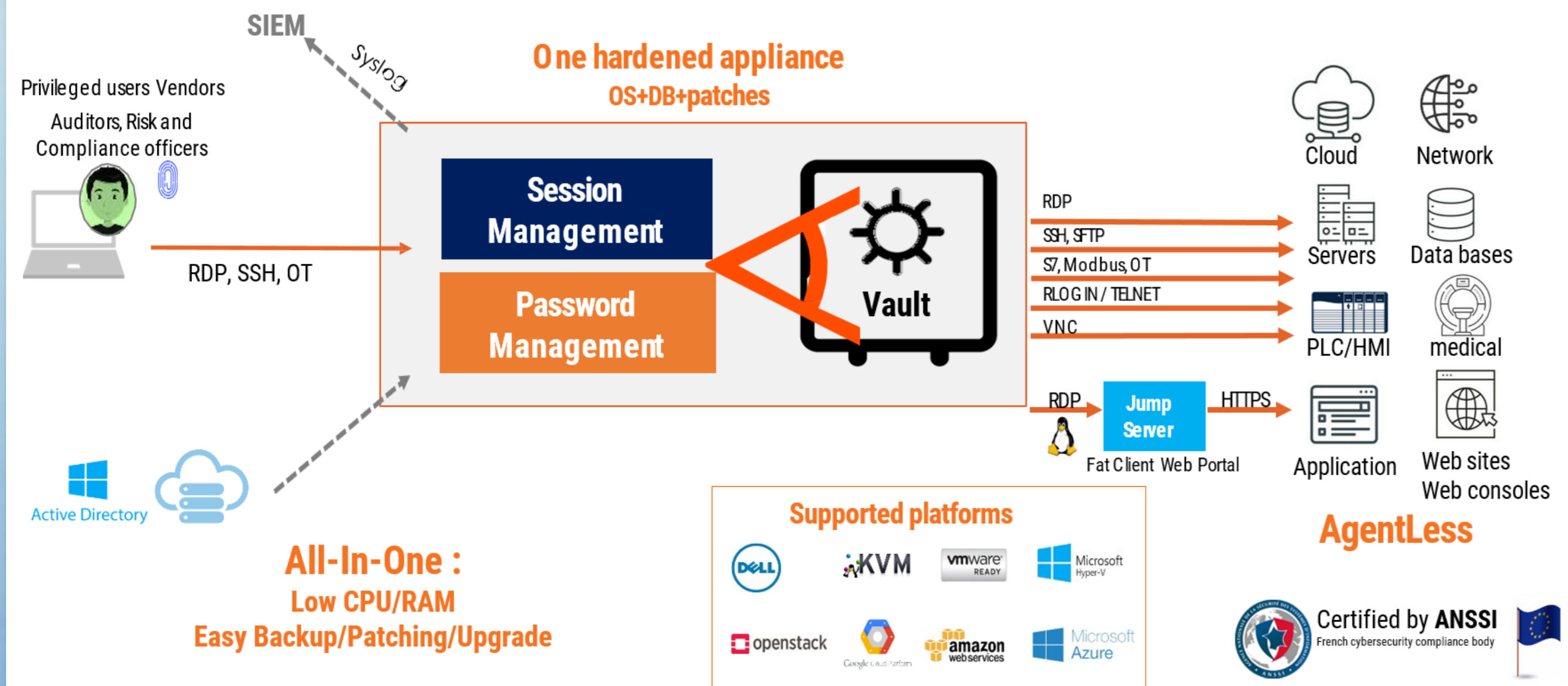
## Next-Gen, Zero-Trust, Zero-Knowledge Privileged Access Management (PAM) Platform

- ▷ Cost Effective. Fewer products to purchase and easier for IT to manage
- ▷ Fast Provisioning. Seamlessly deploys and integrates with any tech
- ▷ Easy to Use. Unified admin console and modern UI for every employee on all device types
- ▷ Pervasive Visibility. Simplifies auditing and compliance



# PAM for OT Environments

## Supports also OT related protocols



## Protect critical operations with WALLIX Zero Trust Security in OT Environments

- ▶ Manufacturing: Securing industrial operations.
- ▶ Critical Infrastructure: When preserving resources is crucial.
- ▶ Smart Infrastructure: Protecting sensitive shared or public services from cyber-risk.
- ▶ Healthcare: For patient data privacy & service continuity.

# Data Protection

From discovery, to monitoring, to blocking

AI engine recommendations reduce business friction

Taking a Zero Trust approach to file sharing

Managing access and mitigating overall identity risk

Data Protection for Safeguarding important information from theft or loss, protecting Sensitive Data and keep users productive.

- ▷ DLP for immediate visibility & data security
- ▷ Data Classification for enhancing data security by applying visual and metadata labels
- ▷ Secure Collaboration solution encrypts and controls access to sensitive files
- ▷ IAM for provisioning, continuous compliance, and actionable analytics for improved identity governance

# Offensive Security

## Frontline

Vulnerability Assessment & Risk Mngt



## Core Impact

Semi-Automated Penetration Testing



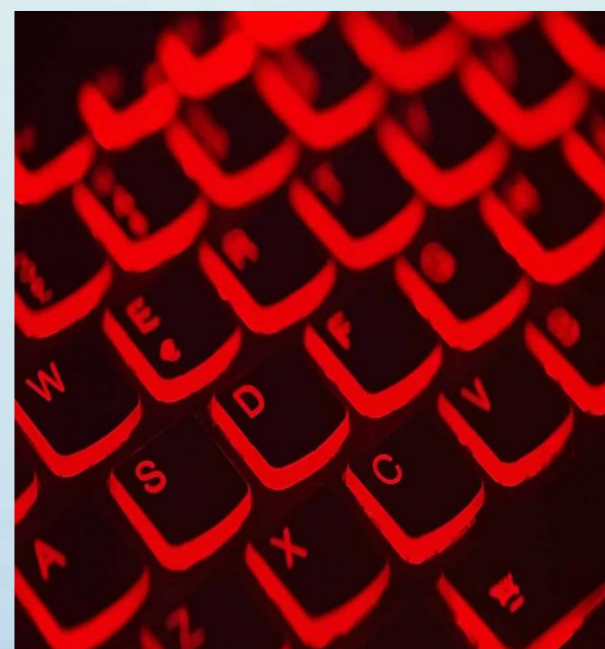
## Cobalt Strike

Red Team Adversarial Simulation



## Outflank OST

Red Team Premium Software



INTEGRATION  
SIMULATION

INTEGRATION  
SIMULATION

INTEGRATION  
SIMULATION

Fortra offers robust IT Infrastructure Protection solutions that cover all of your security needs, aiming to reduce the risk of such attacks through countermeasures like:

- ▷ Vulnerability Assessment
- ▷ Penetration Testing
- ▷ Red Teaming
- ▷ Intrusion Prevention and Detection
- ▷ Security Monitoring
- ▷ Configuration Management

# Security Awareness Training



Change user behaviors.  
Reduce cyber risk.  
Secure critical data.

Avoid data breaches with customizable, affordable cyber security awareness training solutions.

- ▷ Boost engagement with immersive training
- ▷ Empower users with phishing simulation training
- ▷ Measure behavior change with in-depth analytics
- ▷ Improve knowledge retention with gamified training
- ▷ Easy integration for seamless training deployment

# Secure and Streamline File Transfers with MFT

## Multi-Platform and Environment Flexibility



GoAnywhere works where and how you need it: whether it's on-premises, cloud, hybrid or SaaS.

## Encrypt Sensitive Files in Motion and at Rest



GoAnywhere lets you choose the secure protocols you and your trading partners need, including HTTPS, SFTP, and FTPS.

## Automate and Streamline with Triggers and Scheduling



Utilize secure workflows to easily automate and streamline your entire file transfer process.

## Meet Stringent Compliance Requirements

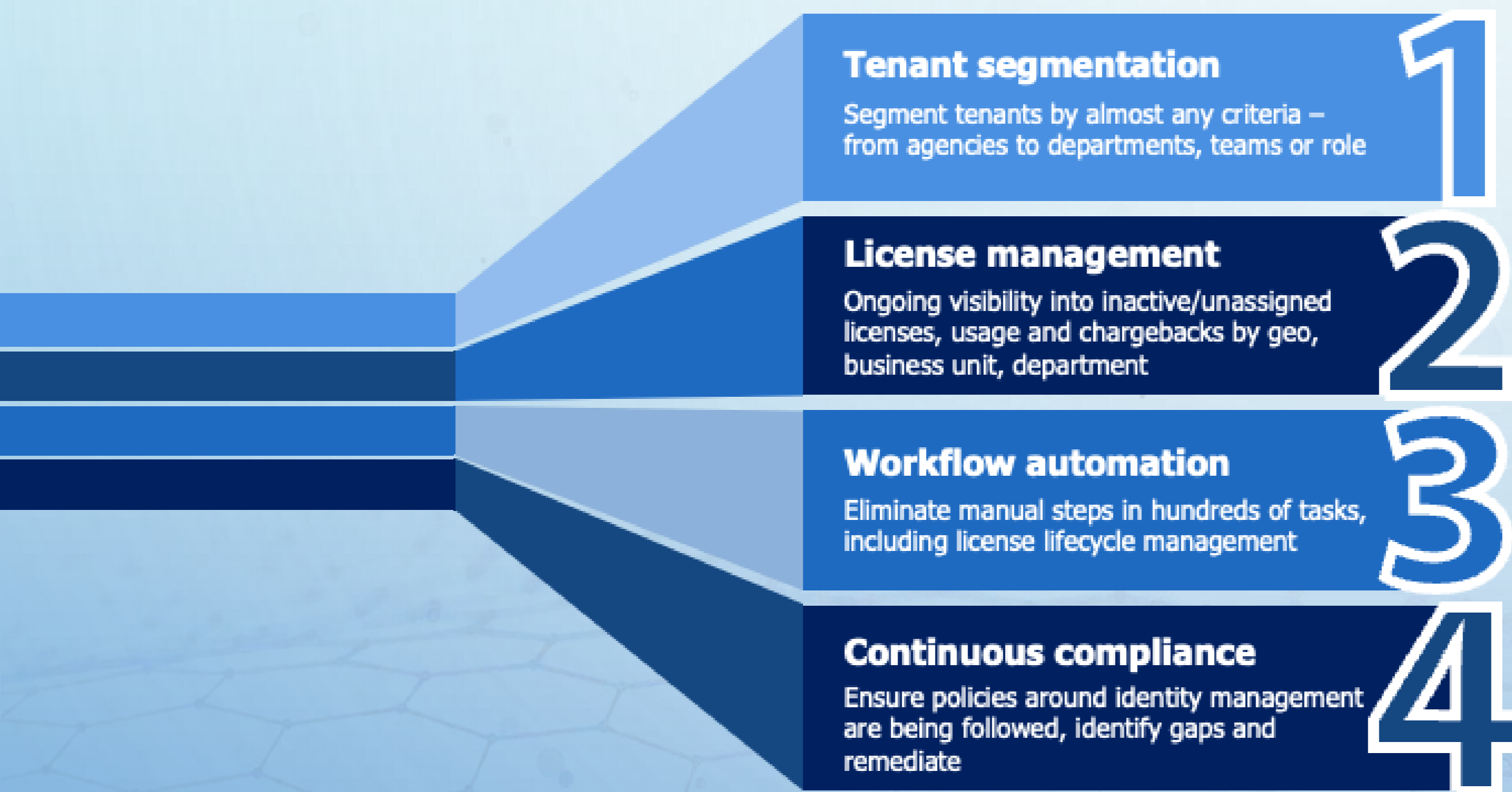


Strong encryption technology, authentication, and enterprise-level features help support HIPAA, PCI DSS, GDPR, and other compliance requirements your enterprise business faces.

Comprehensive, enterprise-level MFT designed to help you seamlessly and securely manage data transfers no matter where the data resides or where the instance is deployed.

- ▷ Move files with extensive security controls to meet compliance requirements
- ▷ Eliminate the need for custom programs/scripts, single-function tools, or manual processes
- ▷ Easily manage all file transfers through a modern, web-based interface
- ▷ Choose the best fit protocol for your transfer needs: SFTP, FTPS, AS2/3/4, HTTPS, and more

# Microsoft 365 Governance



The complete Microsoft 365 visibility and management platform for all.

## CLOUD CONFIGURATION

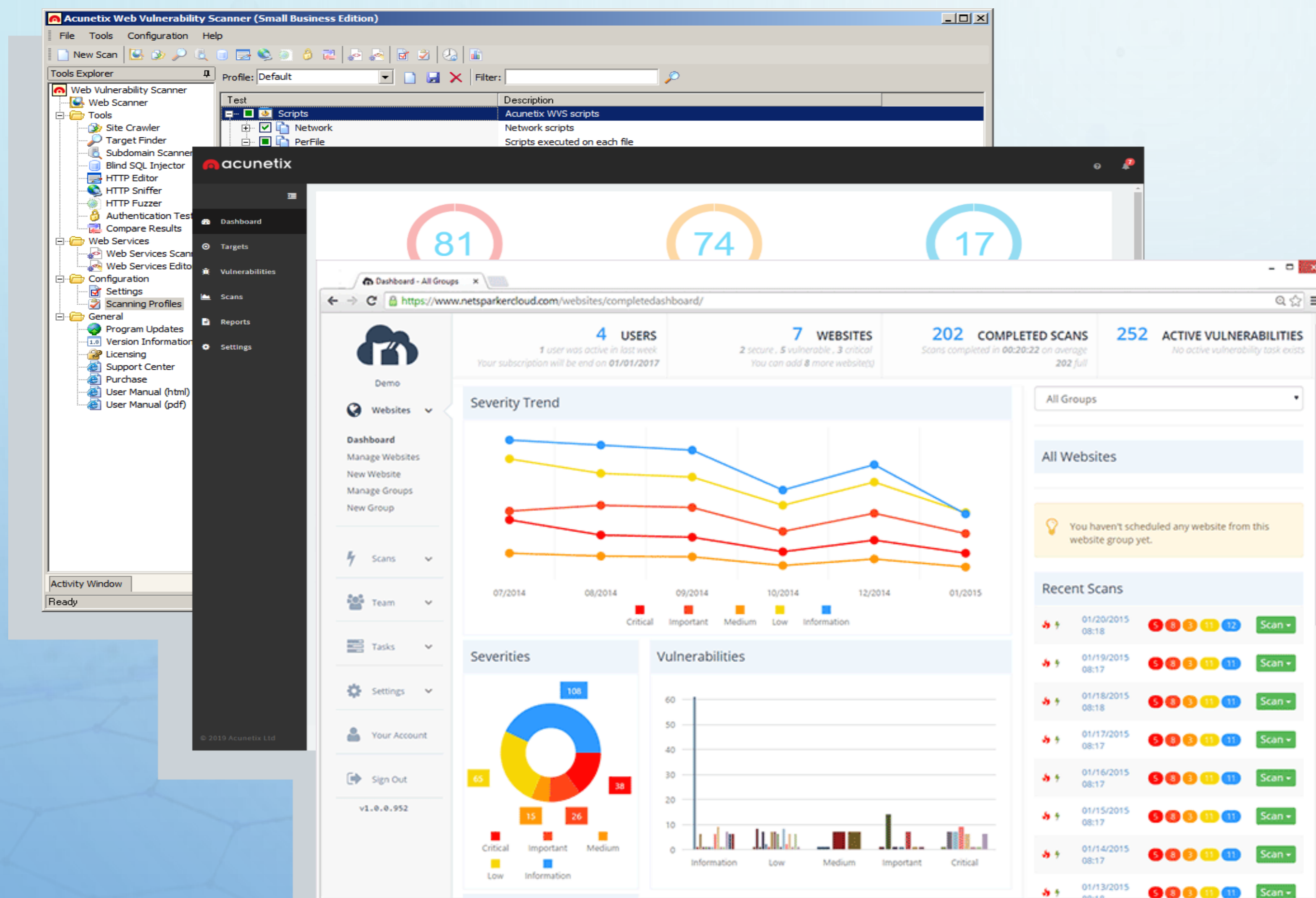
- ▷ Baseline
- ▷ Configuration-as-code
- ▷ Continuous Integration – Sync

## FOR MANAGING M365 AT SCALE

- ▷ Reduce Configuration Work
- ▷ Multi-Tenant Configuration Deployments
- ▷ Tenants Synced to Baseline Configuration
- ▷ Monitoring and Reporting
- ▷ Version Control

# Application Security Testing

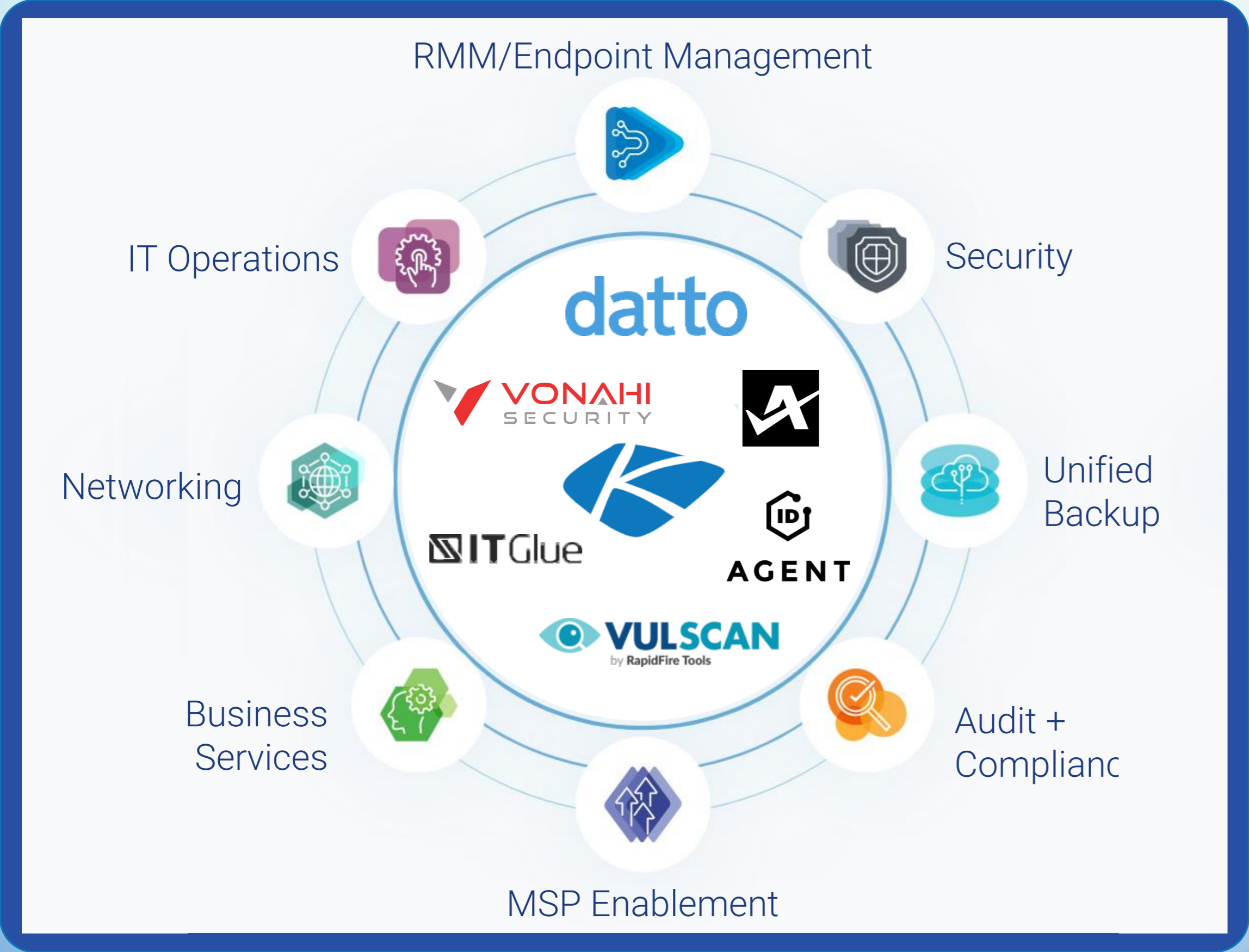
MSP  
OFFENSIVE



Leader in Application Security Testing. Invicti tools should be treated as part of the development and operational processes being an initial Penetration Testing tool

- ▷ Comprehensive multi-team solutions built to scale
- ▷ Built for efficiency & ease of use
- ▷ Ideal for complex and decentralized IT infrastructures
- ▷ Enable API based flexible integrations
- ▷ Available locally and in the cloud

# IT & Security Management



Kaseya's IT Complete Platform is built specifically to serve over-worked, under-resourced, under-funded and under-appreciated IT generalists.

- ▷ Remotely Monitor, Manage & Secure Every Endpoint in Your Network
- ▷ Protect Your Business Data, Digital Assets & Users From Cyberthreats
- ▷ Always Be in the Know of Your Network Health + Compliance
- ▷ Turnkey Sales & Marketing Enablement Systems for MSPs



# Cyberthreat Protection for MSPs

**PROVIDES COMPREHENSIVE, VALIDATED DATA**  
Always-on human and machine monitoring and analysis of compromise data from multiple sources, like Dark Web markets, data dumps and forums, finds exposed credentials fast.

**EASILY INTEGRATES INTO TICKETING & CRM PLATFORMS**  
Leverage out-of-the-box integrations with popular PSA platforms, for a fast, frictionless alerting and mitigation process, so you never miss a security event.

**DEPLOY IN MINUTES**  
Our easy-to-use, automated monitoring platform deploys in minutes and gets to work immediately, with SaaS or API options available and no additional hardware or software to install.

Kaseya's Security Suite provides threat protection, detection and response, consolidating your security services for greater efficiency, easy access, control and reliability.

- ▶ Vonahi vPenTest: Automated network penetration testing
- ▶ VulScan: Identify IT vulnerabilities in your network by automatically scanning and prioritizing remediations.
- ▶ Dark Web ID: Uncover compromised credentials from all corners of the dark web

# Link Load Balancing, WiFi & SDWAN



Internet redundancy, WAN Link Load Balancing, Failover, High Availability, Wireless and Business Continuity solutions

- ▷ Load-Balancing or Speedfusion Bonding of multiple connections
- ▷ Easy Management without Deep Knowledge of Networking
- ▷ Enterprise Mobility solutions for every use
- ▷ Authorized Starlink Technology Provider

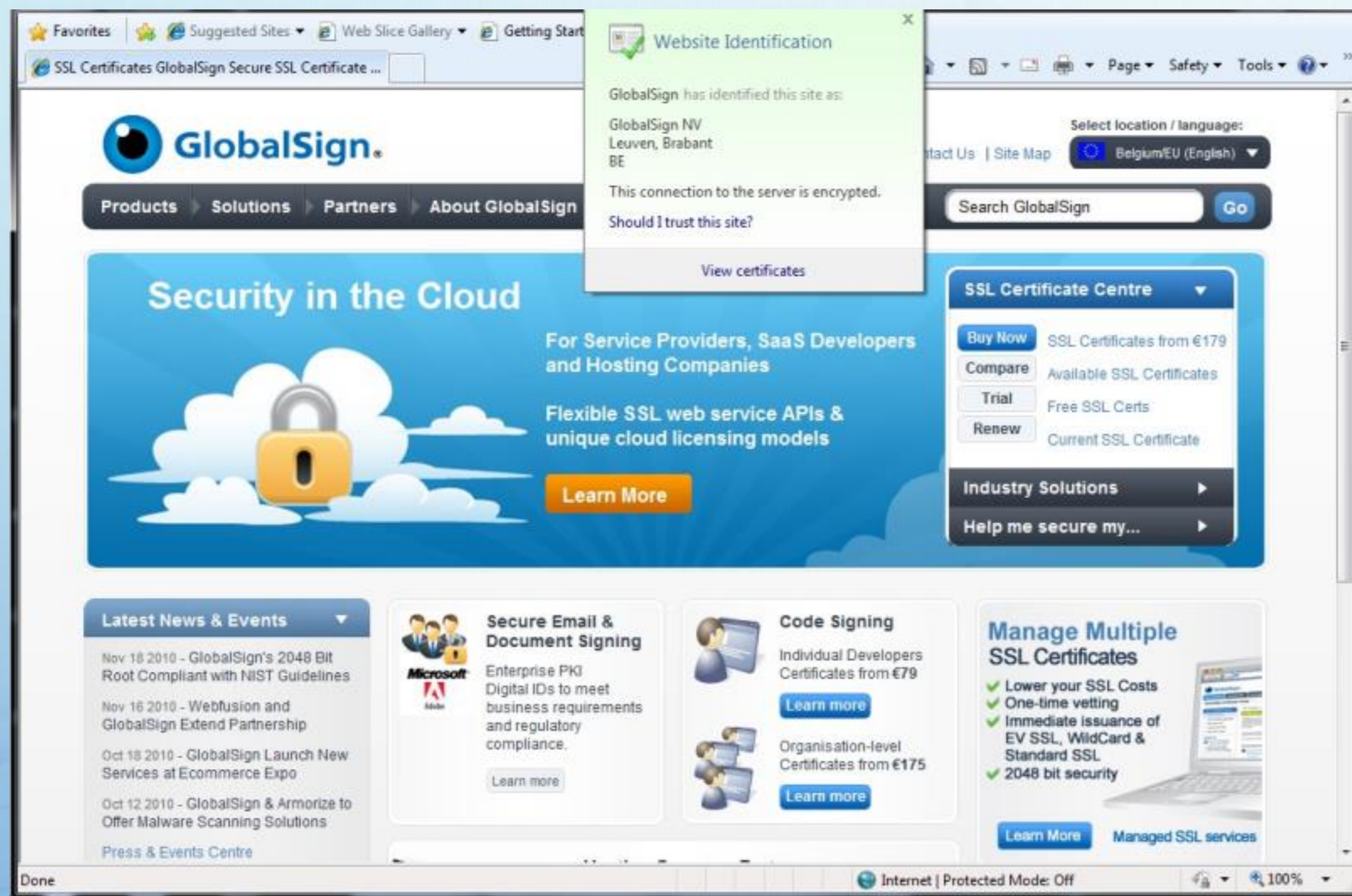
# Document Security



Protect Critical Documents wherever they are without high costs or complex technologies allowing them to be controlled

- ▷ Protect critical and confidential documents
- ▷ Distribution & Access monitoring of documents
- ▷ Private data environment controlled globally
- ▷ Modify restriction policies dynamically
- ▷ Revoke access to the documents in real time, whenever & wherever they are

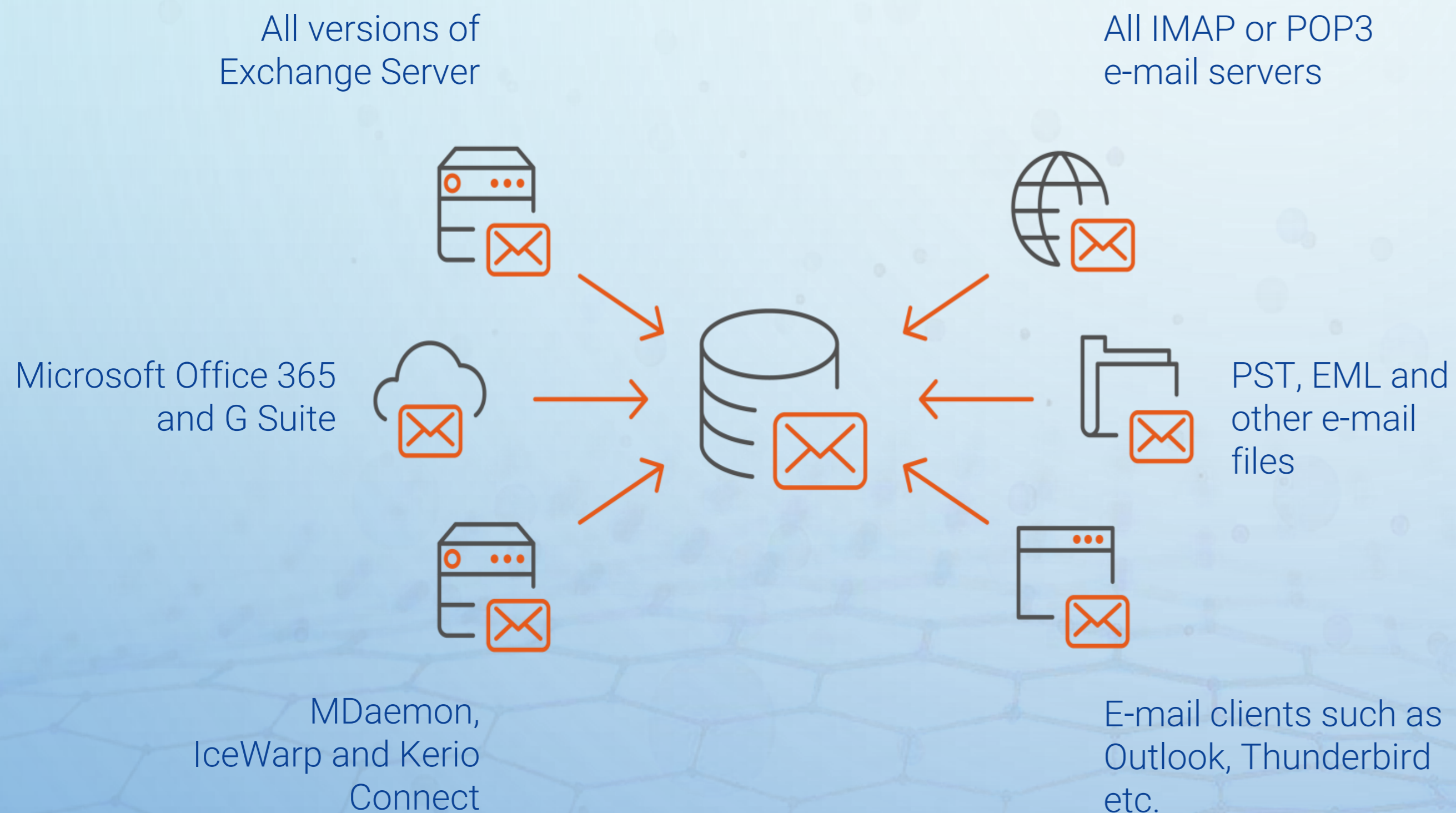
# PKI Solutions & Identity Services



Enabling enterprises around the world to conduct secure online communications

- ▶ GlobalSign Certificates are trusted by any Browser, OS, Device and Application and are used for Server Identification, Digital Document Signing, Digital IDs, Timestamping etc.
- ▶ GlobalSign Access Control & Authentication Control which users, machines and devices can access corporate networks and services
- ▶ Code Signing certificates certify that a signed application is legitimate and comes from a known software vendor

# Email Archiving



Mailstore Email Archiving solution guarantees the security and availability of business sensitive data in your Emails for the years to come.

- ▶ Existing emails can be archived from different sources like mailboxes, clients, PST files etc.
- ▶ Using deduplication to reduce the total storage requirements, saving up to 70% Storage Space
- ▶ MailStore Web Access allows users to easily access the archive from anywhere including mobile devices

# Tiered Backup Storage

The Future of Backup Storage:

## Tiered Backup Storage

System scales to a 2PB full backup -

**Largest**  
in the industry

Over 400TB/hr. ingest rate at 2PB full backup -

**Fastest**  
in the industry

Restores as fast as disk,

**20X**  
faster than dedupe appliances



Backup window that is **fixed length** as data grows

**Disk-cache Landing Zone**  
(performance tier)  
for the fastest backups and restores

**Long-term Retention Repository**  
(retention tier)  
for low-cost long-term deduplicated retention

Backups as fast as disk,

**3X faster**  
than dedupe appliances

**25+**  
supported backup applications & utilities

Scale-out of all resources as data grows

Adaptive Deduplication for strong offsite DR RTO & RPO

**Most complete** & lowest cost Ransomware recovery

**Lowest cost** up front and over time

Easy to use, manage, and scale

Easy remote installation - no onsite visit required

Shorter backup times that can sustain even if data grows over time ensuring efficient long-term retention

- ▷ Various-sized backup storage appliances that can be mixed and matched in a scale-out dedicated storage for backup systems
- ▷ Zone-level deduplication, for the fastest backup & restore performance at the lowest price
- ▷ Ransomware protection in the Retention Tier as that tier is not accessible to intruders
- ▷ Supporting a wide variety of backup applications, utilities, and dumps as Veeam, Veritas, Oracle etc.

# Application Performance, Security & Availability

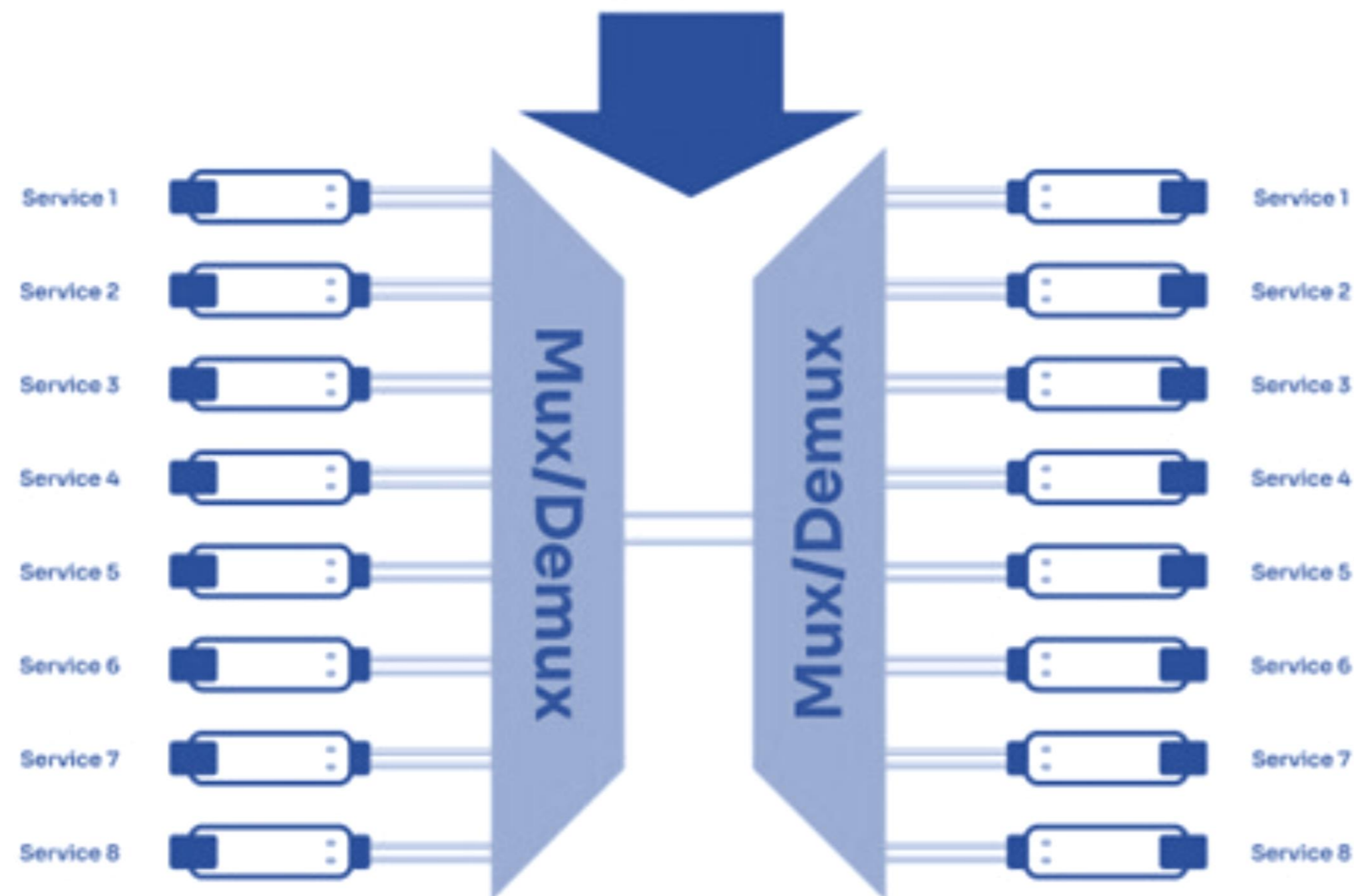


Application delivery and security solutions aimed at maximizing productivity, ensuring availability and guarding business infrastructure against attack and data leakage.

- ▷ Deploy on physical or virtual appliances, hyper-converged infrastructure, or spin up on AWS, Azure or Google.
- ▷ Deliver any Application including Microsoft, VMware, Oracle, SAP and Apache.
- ▷ Proven solutions for banking, healthcare, manufacturing government, education, and service providers.

# Optical Networking

Stosując technologię xWDM możemy ograniczyć ilość wykorzystywanych włókien.



## Switch to new optical solutions

Build, modernize and increase the efficiency of transmission networks.

- ▷ Flexibility and Scalability
- ▷ Lower investment and operating costs
- ▷ Compatibility and compatibility
- ▷ Increased network reliability
- ▷ Eco-friendly
- ▷ Support for innovative technologies





## Independent Entities

Athens Cyber Park consists of multiple entities, not belonging to a single organization. They involve effective brainstorming, collaboration, services interchange, and wonderful ideas



## Sharing Facilities

Athens Cyber Park is a flexible workspace for companies who want to use high-end facilities at an affordable price

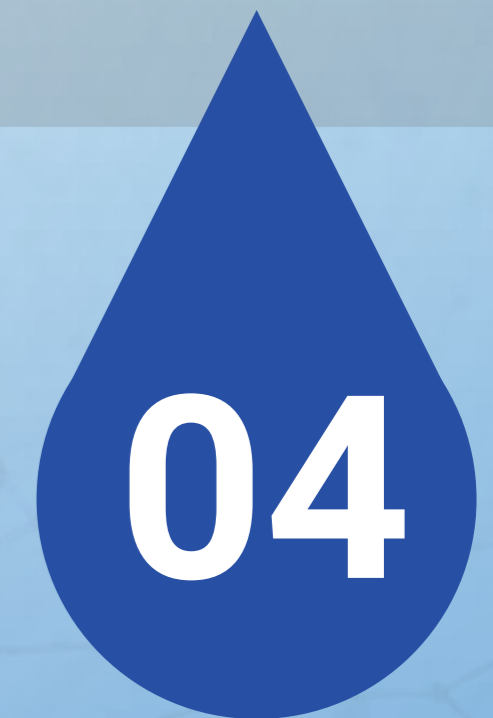
## Technology Related

Athens Cyber Park tenants offer solutions that can solve almost any information technology problem within any industry



## Human Centric

Athens Cyber Park considers the human element as the most important substance and the basic factor of growth for any business activity



# KEEP IN TOUCH WITH US

Athens Cyber Park  
Paggaiou & 1 Aggistis st.  
11855 Athens Greece  
+30 211 8000330  
<https://nss.gr>



**NSScorpgr**



**NSScorp**



**NSS-corporation**



**NSSCorporation**