



Affordable Cutting Edge

Revolutionizing Value Added Distribution

Our Concept



- **01** Founded by Engineers
- **02** Values (Flexibility, Trust, Effectiveness)
- **03** Solutions Oriented
- **04** Value Added Distributor
- **05** Method (Specialization, Improvement, Innovation)
- **06** Motto (Affordable Cutting Edge)

It's Been a Long Journey for us

Serve with heart, no matter what

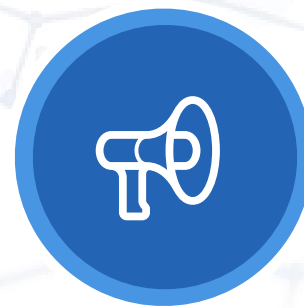
NSS was created by a group of enthusiasts in IT innovation with a primary focus in IT Integrated Solutions and Services.



**JUNE
2005**

We started
in a basement
with 3 employees

**DEC
2005**



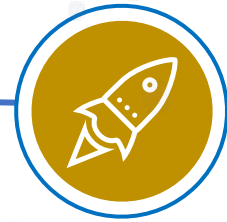
We reached 5
in December

DEC
2007



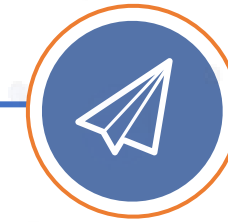
Moved to
NEW OFFICES
now being 8

JAN
2008



Became
a TRUE 100%
Value Added Distributor
selling ONLY Indirectly

MAR
2008



Started our
first EXPORTS
in Cyprus

NOV
2011



Became SOPHOS
Distributor focused in the
area of SE Europe



Affordable Cutting Edge

NOV
2015



Became multi vendor
Authorized Training Center
in East Europe

OCT
2016



Started Adriatic
Territory Market
Development

MAY
2017



Center of Excellence
for MSP Market

JAN
2019



Became part of
Athens Cyber Park

We Love our Work We Know our Job

Serve with heart, no matter what

NSS is a true Value-Added Distributor investing in KNOWLEDGE whereas stocking distributors invest in Inventory

We are an active TRAINING & SUPPORT Center officially for all our Vendors

MAR
2020



Center of Excellence
for PAM Market

MAR
2023



Center of Excellence
for Offensive Security



NSS is a neutral & knowledgeable VAD in the area of **Southeast Europe**, working with all the important System Integrator Partners in **13 Different Countries**

Our Added Value



Strategize

Provide Strategic
Guidance & Advice

Design
Plan & Architect
Turnkey Solutions



Implement

Integrated Technologies
according to Customer
Preferences

Educate

Train the Reseller
Workforce and create
Field Engineers



Support

Maintain & Support
Ongoing Operations



Quality Management



NSS Data Assurance Policy

NSS places a high level of importance in protecting the data of the company and its customers as well as ensuring the quality of service it provides, according to the standards of ISO 27001:2013 and ISO 9001:2015 respectively.

NSS Quality Objectives

- ★ Absolute specialization in the fields of its business activity.
- ★ Continuous qualitative and quantitative improvement of the quality of products and services.
- ★ Modern and responsible treatment of all customers needs.



Countries of Engagement

3,500
CUSTOMERS

13
COUNTRIES

200
RESELLERS

62m
AUDIENCE



Center of Excellence

1

SOPHOS

First Authorized Training Center in East Europe with many Certified Sales, Presales and Technical Professionals.

2

OFFENSIVE SECURITY

Available both as a service or as a combination of products to be Operated by Partner.

3

PAM

Using best of breed solutions like BeyondTrust & Keeper along with Certified Professionals.

4

PEPLINK

Specialization in Public Transit projects with specific application and Certified Professionals.

5

MSP

The best solutions for MSPs create profitable services.

Our Ever-growing Product Portfolio

SOPHOS



EXAGRID



FORTRA



sealpath



NSS products are always following the Affordable Cutting Edge principle

Service Delivery Process



“We believe that Professional Services Quality is one of the most important aspects in successful business activities. We continuously try to leverage our partners’ skills by continuous training, so that they can deliver excellent field services and ensuring successful implementations at the same time”

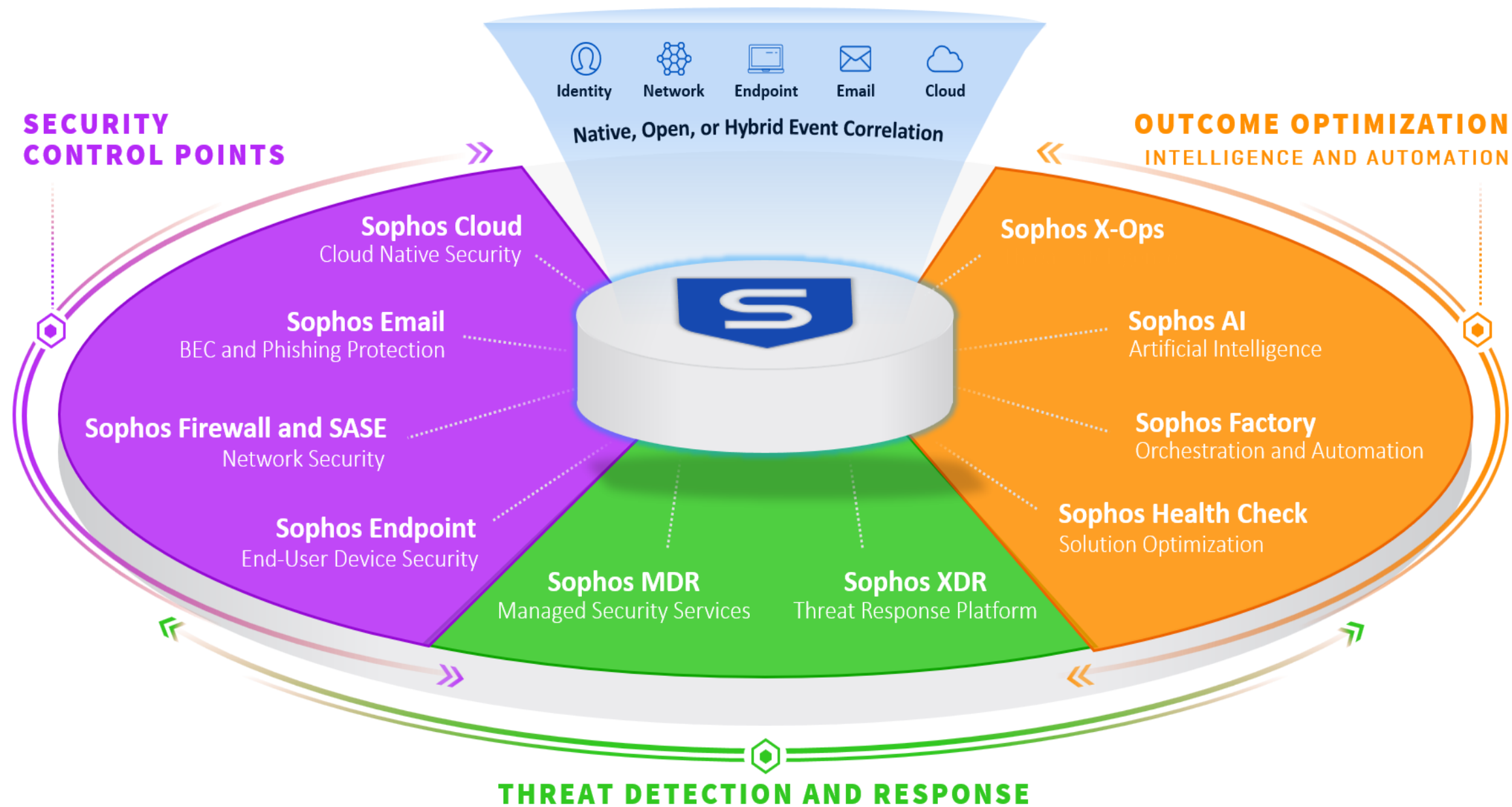
Infrastructure Protection Services by NSS



These Services are ALWAYS delivered through our Resellers

Cybersecurity As A Service ...and not only

MSP
SOPHOS



Sophos Security Products are working **Simple and** can be integrated, functioning together and being **Synchronized working together as One**

- ☉ Unified Security concept for all solutions
- ☉ Endpoint Security for Workstations & Servers
- ☉ Data Encryption for Media, Net Shares, Cloud
- ☉ Nextgen Web Security & Application Control
- ☉ Email Security & Data Leakage Protection
- ☉ Mobile Security for Phones & Tablets
- ☉ Support for all Operating Systems
- ☉ Synchronized Security and Analytics

SOPHOS

Sophos Adaptive Cybersecurity Ecosystem (ACE)

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SOPHOS

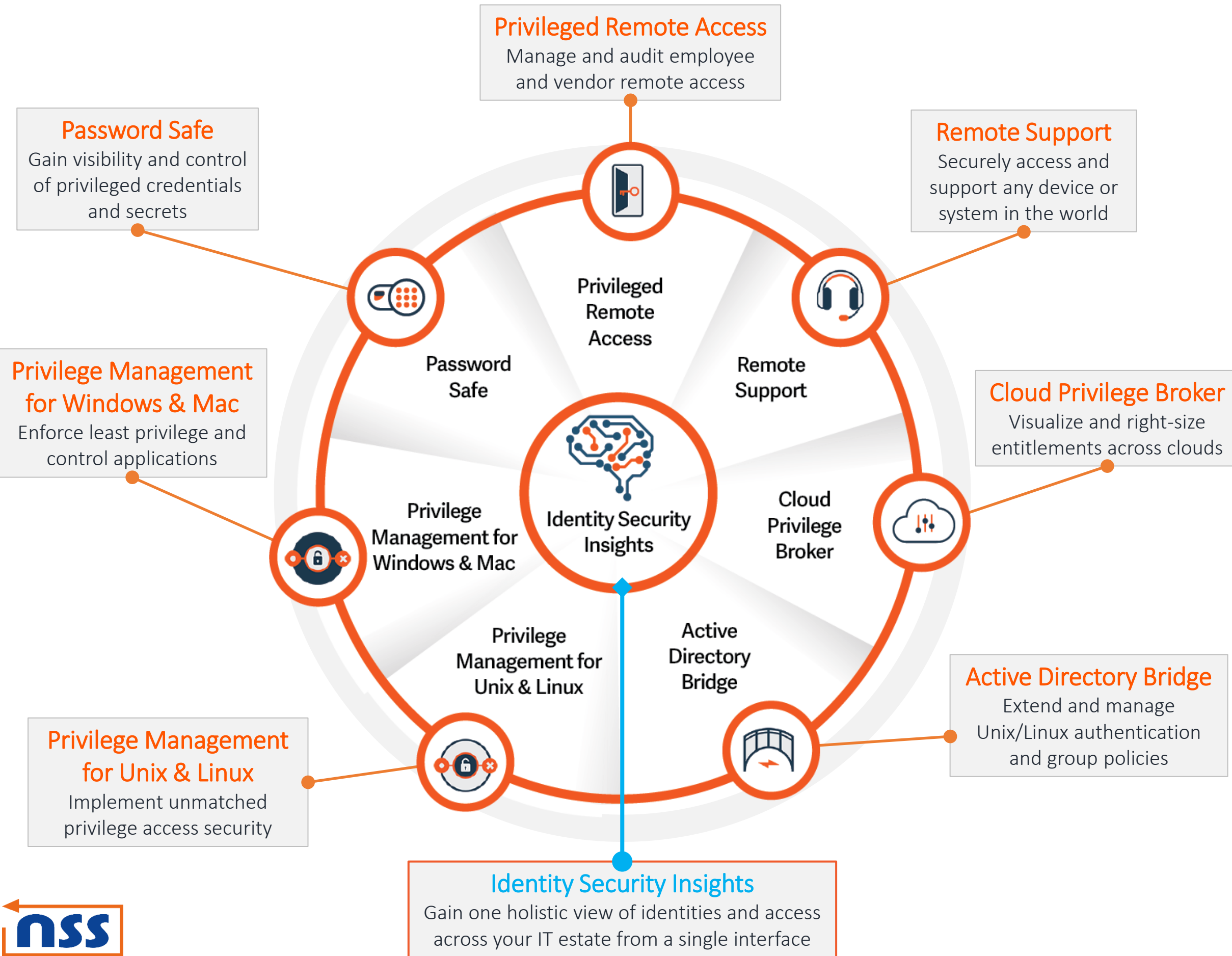


Leveraging automation and human operators to deliver protection that constantly learns and improves.

- ⦿ Enabling the shift from security management to security operations
- ⦿ Constantly learning and improving
- ⦿ Protecting systems and data wherever they exist
- ⦿ Powering Synchronized Security. Delivering real business impact
- ⦿ An open platform
- ⦿ A system that grows with your business

Privileged Account Security

MSP
PAM



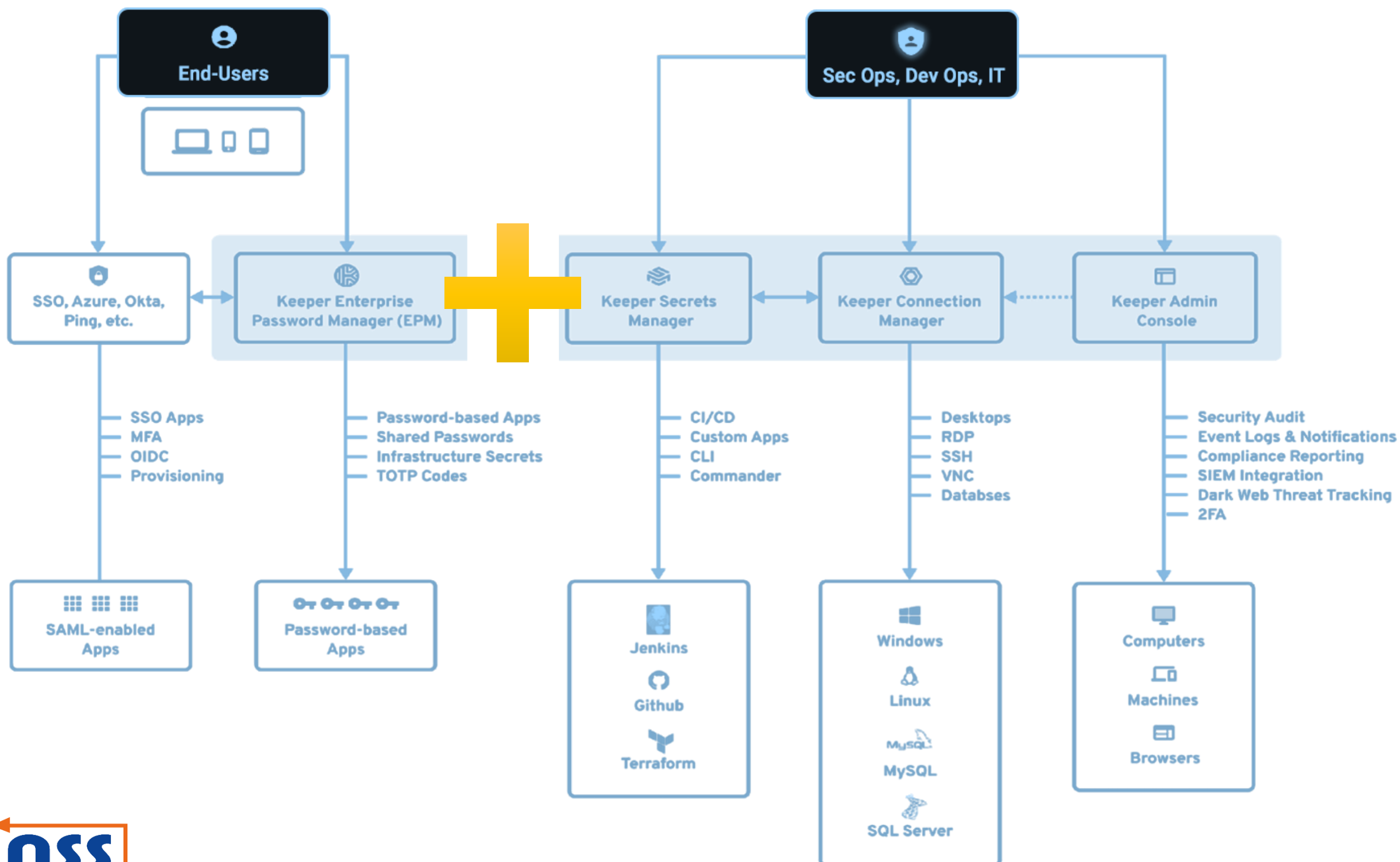
BeyondTrust **Universal Privilege Management** provides security to every user, asset, and session across your enterprise

- Scan, identify and profile all assets and accounts, providing full session recording and real-time visibility into privileged user behavior
- Eliminate unnecessary privileges and elevate rights to Windows, Mac, Unix, Linux and network devices without hindering productivity
- Privileged Remote Access allows you to secure, manage, and audit vendor and internal remote privileged access without VPN

Next-Gen SaaS Password Management Solution

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PAM

World-Class Security. Keeper enables zero trust transformation and is zero knowledge, which relegates all encryption key management at the client.



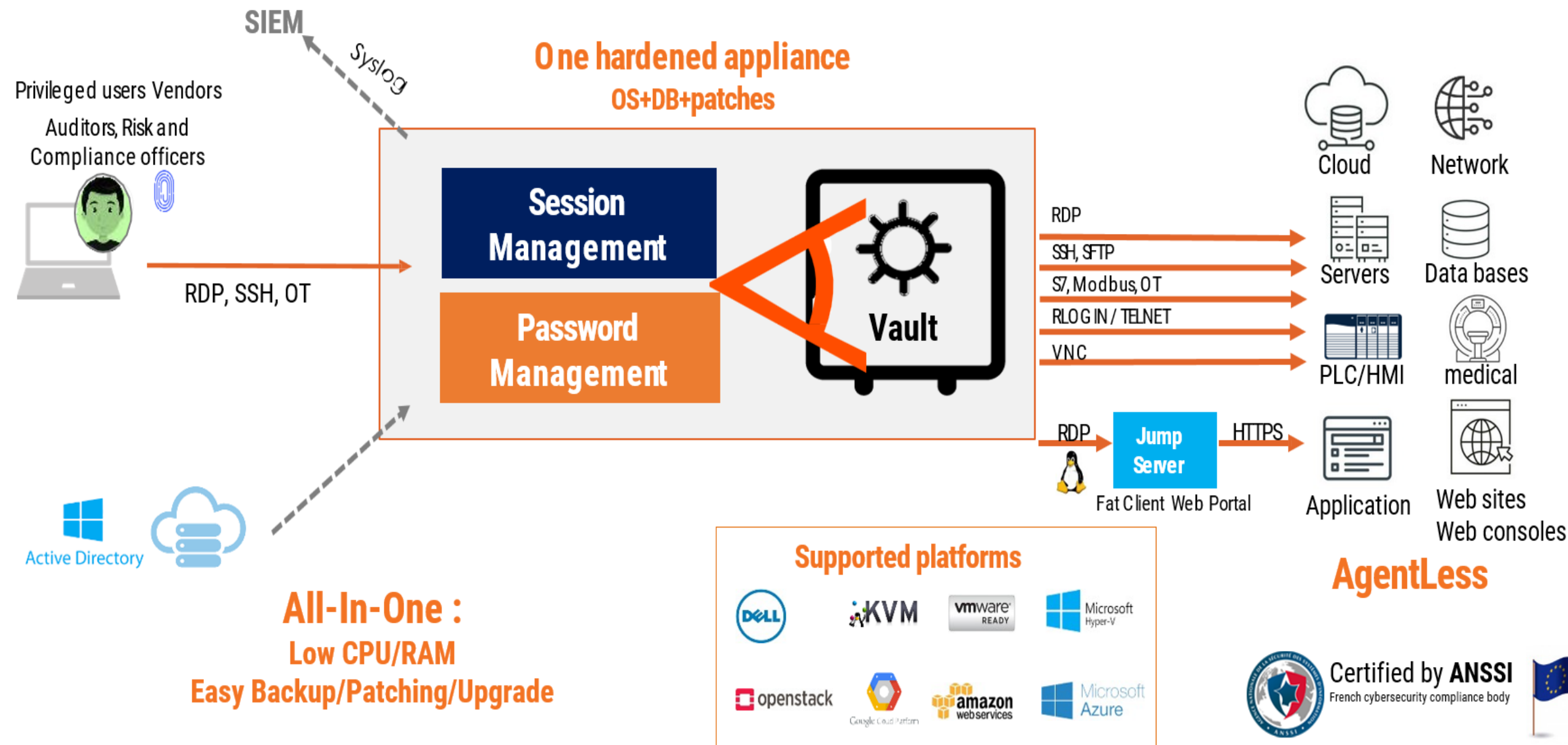
Next-Gen, **Zero-Trust, Zero-Knowledge Privileged Access Management (PAM)** Platform, the first company in the industry to unify three essential IAM products for unparalleled cost-effectiveness, rapid provisioning and ease-of-use.

- **Cost Effective.** Fewer products to purchase and easier for IT to manage with fewer people.
- **Fast Provisioning.** Seamlessly deploys and integrates with any tech or identity stack – in a few hours.
- **Easy to Use.** Unified admin console and modern UI for every employee on all device types – average training is less than 2 hours.
- **Pervasive Visibility.** Simplifies auditing and compliance with organization-wide role-based access control, event logging and reporting.

PAM OT Environments

PAM

Supports also OT related protocols

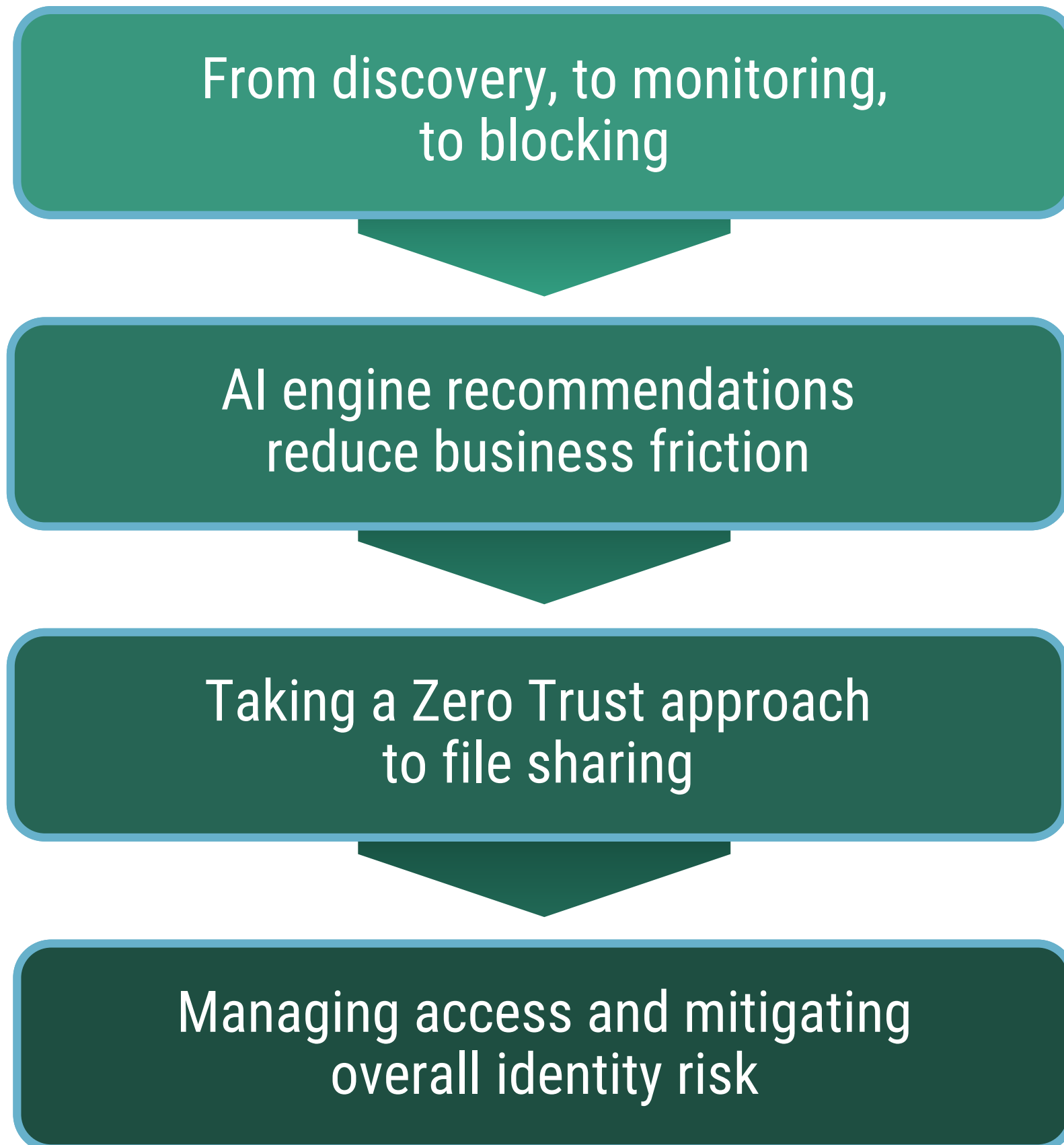


All-In-One :
Low CPU/RAM
Easy Backup/Patching/Upgrade

Seamlessly protect critical operations with industry-leading security solutions from **WALLIX** by implementing Zero Trust Security in OT Environments

- **Manufacturing:** Securing industrial operations.
- **Critical Infrastructure:** When preserving resources is crucial.
- **Smart Infrastructure:** Protecting sensitive shared or public services from cyber-risk.
- **Healthcare:** For patient data privacy & service continuity.

Data Protection



Fortra's Data Protection is the process of safeguarding important information from theft or loss, protecting **Sensitive Data** with interlocking solutions that keep users productive.

- **DLP** deploys and starts immediate visibility into your data security
- **Data Classification** solutions enhance data security by applying visual and metadata labels
- **Secure Collaboration** solution encrypts and controls access to sensitive files
- **IAM** deliver informed provisioning, continuous compliance, and actionable analytics for improved identity governance

FORTRA

Integrated and Bundled Offensive Security Solutions

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OFFENSIVE SECURITY

Frontline

Automated
Vulnerability
Scanning
& Risk
Management



INTEGRATION
SIMULATION

Core Impact

Automated
Penetration
Testing



INTEGRATION
SIMULATION

Cobalt Strike

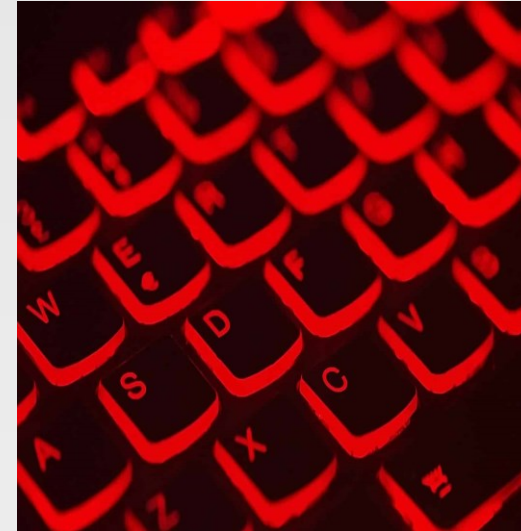
Red Team
Adversarial
Simulation



INTEGRATION
SIMULATION

Outflank OST

Red Team
Premium
Software

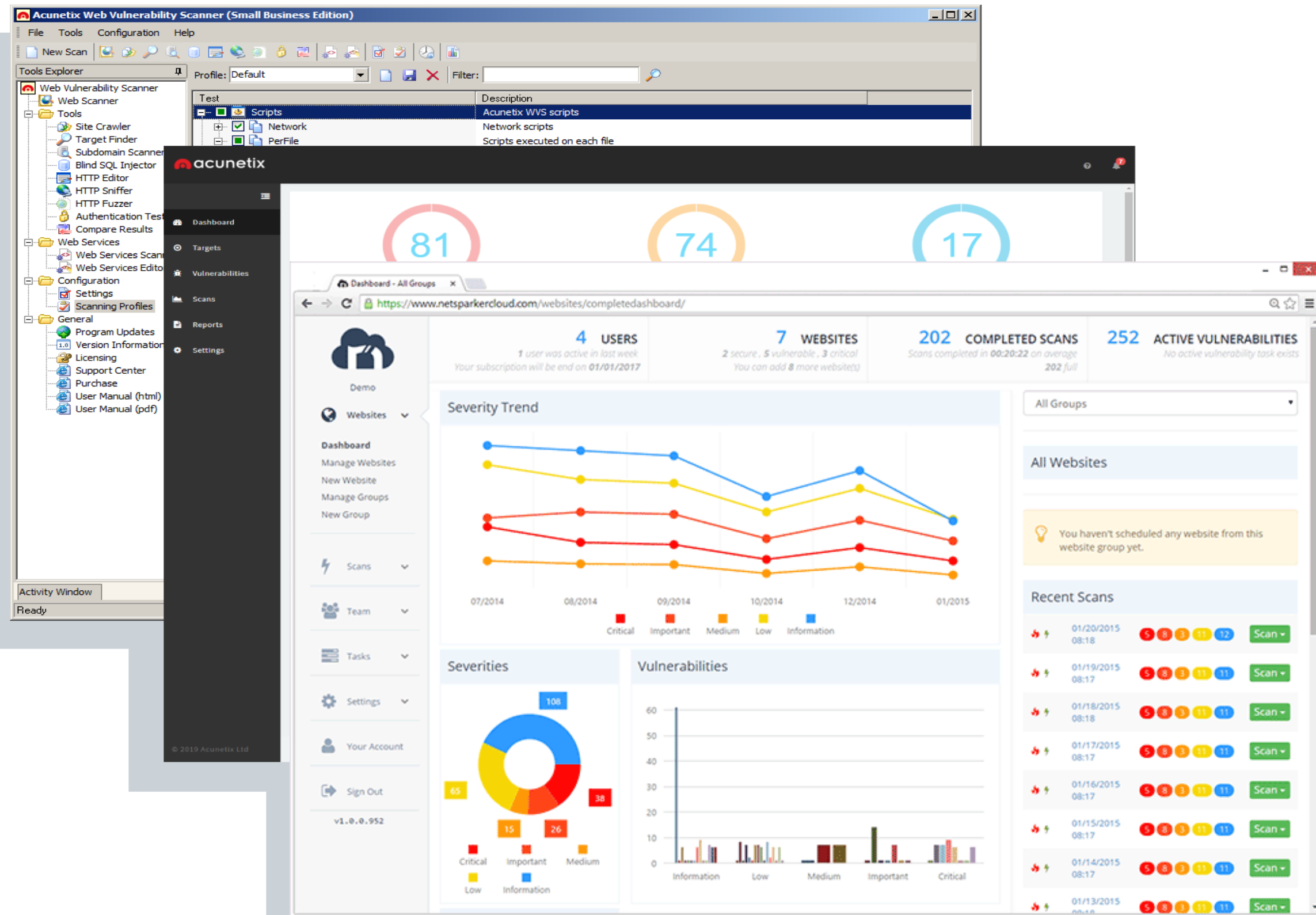


Fortra offers robust **IT Infrastructure Protection** solutions that cover all of your security needs, aiming to reduce the risk of such attacks through countermeasures like:

- Vulnerability Management
- Penetration Testing
- Red Teaming
- Intrusion Prevention and Detection
- Security Monitoring
- Configuration Management

Application Security Testing

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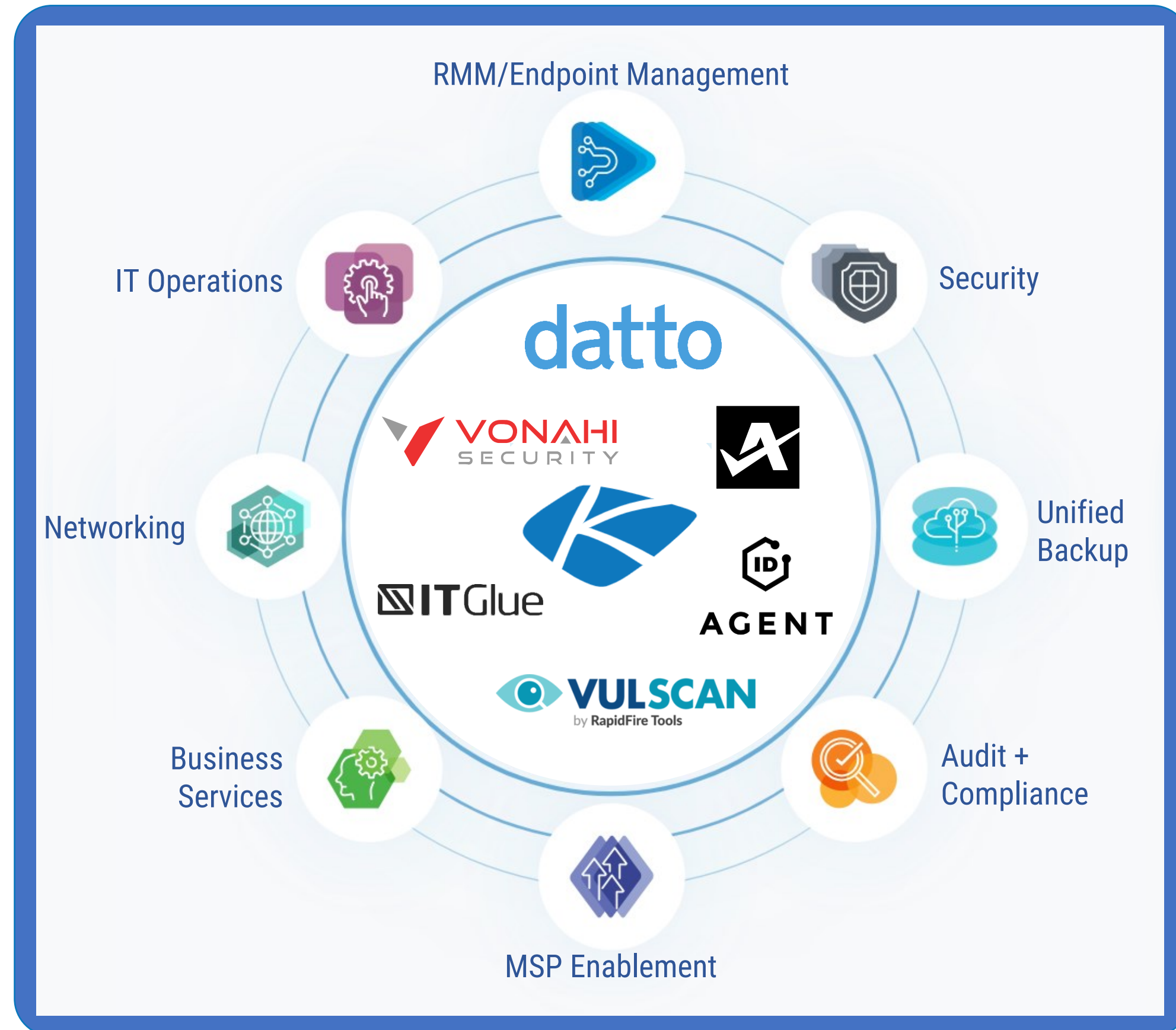


Invicti Security is a leader in **Application Security Testing**. Invicti tools should be treated as part of the development and operational processes being your initial penetration testing tool

- Comprehensive multi-team solutions built to scale
- Built for efficiency & ease of use
- Ideal for complex and decentralized IT infrastructures
- Enable API based flexible integrations
- Available locally and in the cloud

IT & Security Management

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Kaseya's **IT Complete Platform** Tackles the Challenges of the Overworked Technician, built specifically to serve over-worked, under-resourced, under-funded and under-appreciated IT generalists.

- Remotely Monitor, Manage & Secure Every Endpoint in Your Network
- Protect Your Business Data, Digital Assets & Users From Cyberthreats
- Always Be in the Know of Your Network Health + Compliance
- Turnkey Sales & Marketing Enablement Systems for MSPs


Kaseya[®]

Protecting Your Business from Cyberthreats

OFFENSIVE SECURITY
MSP

vPENTEST Engagement Results Summary

VulScan

Dynamic Lab LLC - VulScan

VulScan/Dashboard

All Internal External Discovery Agents

Overall Severity Ranking

Low MEDIUM Critical

389 TOTAL

30 Days

Appliance Status

- AGT-21QITD RFT-SVR1
- AGT-46W RFT-DC1
- FG-PC RFT-SVR1
- NS1-HSTR New Jersey

PROVIDES COMPREHENSIVE, VALIDATED DATA

Always-on human and machine monitoring and analysis of compromise data from multiple sources, like Dark Web markets, data dumps and forums, finds exposed credentials fast.

EASILY INTEGRATES INTO TICKETING & CRM PLATFORMS

Leverage out-of-the-box integrations with popular PSA platforms, for a fast, frictionless alerting and mitigation process, so you never miss a security event.

DEPLOY IN MINUTES

Our easy-to-use, automated monitoring platform deploys in minutes and gets to work immediately, with SaaS or API options available and no additional hardware or software to install.

[BROWSE INTEGRATION LIBRARY](#)

Kaseya's Security Suite provides threat protection, detection and response, consolidating your security services for greater efficiency, easy access, control and reliability.

- **Vonahi vPenTest:** Automated network penetration testing
- **VulScan:** Identify IT vulnerabilities in your network by automatically scanning and prioritizing remediations.
- **Dark Web ID:** Uncover compromised credentials from all corners of the dark web

Link Load Balancing, Wifi & SDWAN

PEPLINK

PePLink specializes in Internet redundancy, **WAN Link Load Balancing**, Failover, High Availability, Wireless and **Business Continuity** solutions

- ◎ PePLink Load Balancers enable the combination of multiple lower-cost internet connections
- ◎ All devices are easily managed and can be setup without deep knowledge of networking
- ◎ PePLink creates wireless mobility solutions for business or large city-wide deployments
- ◎ MediaFast Content Caching Technology enables on-the-fly content delivery and downloads.

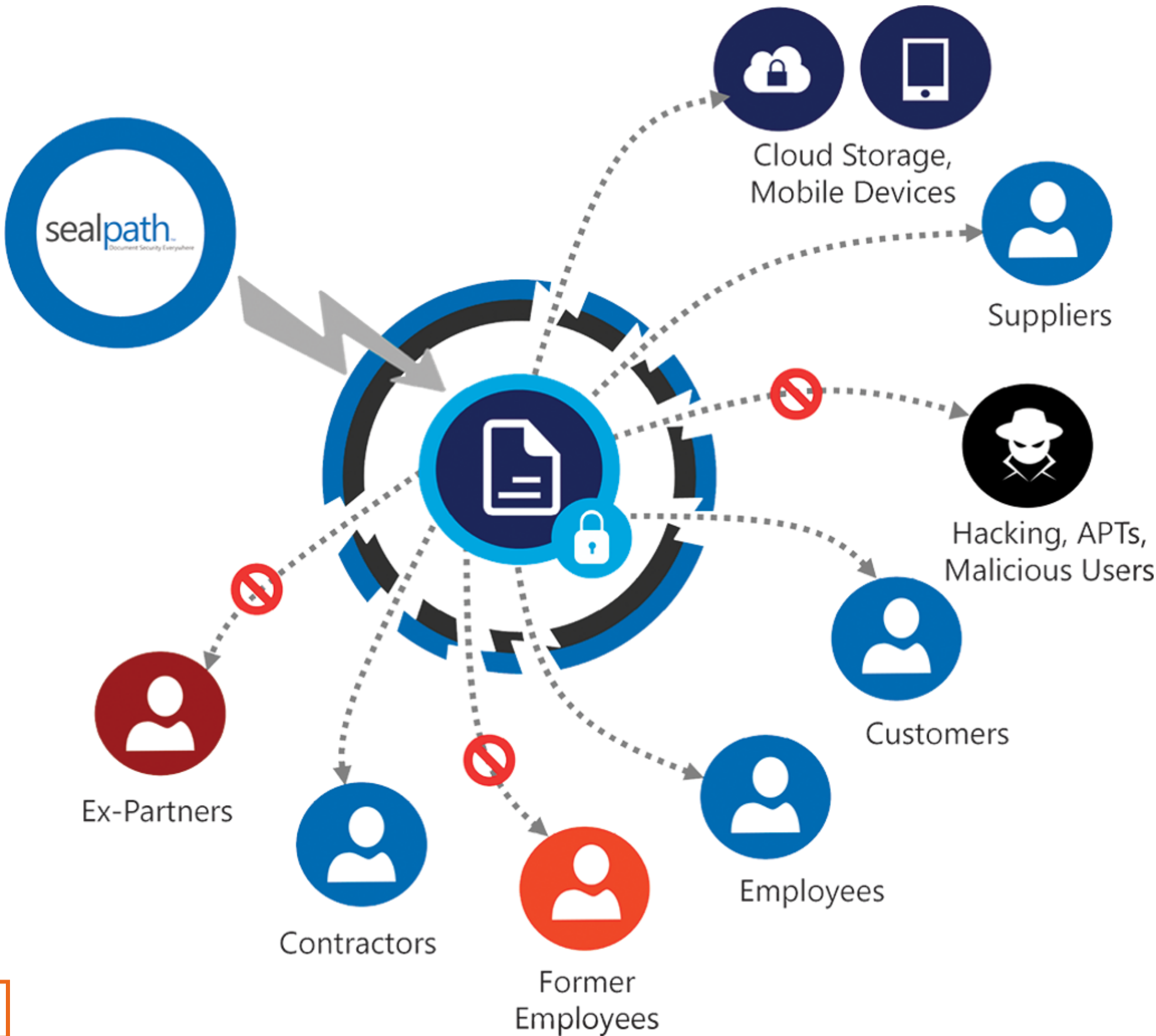


Document Security

MSP

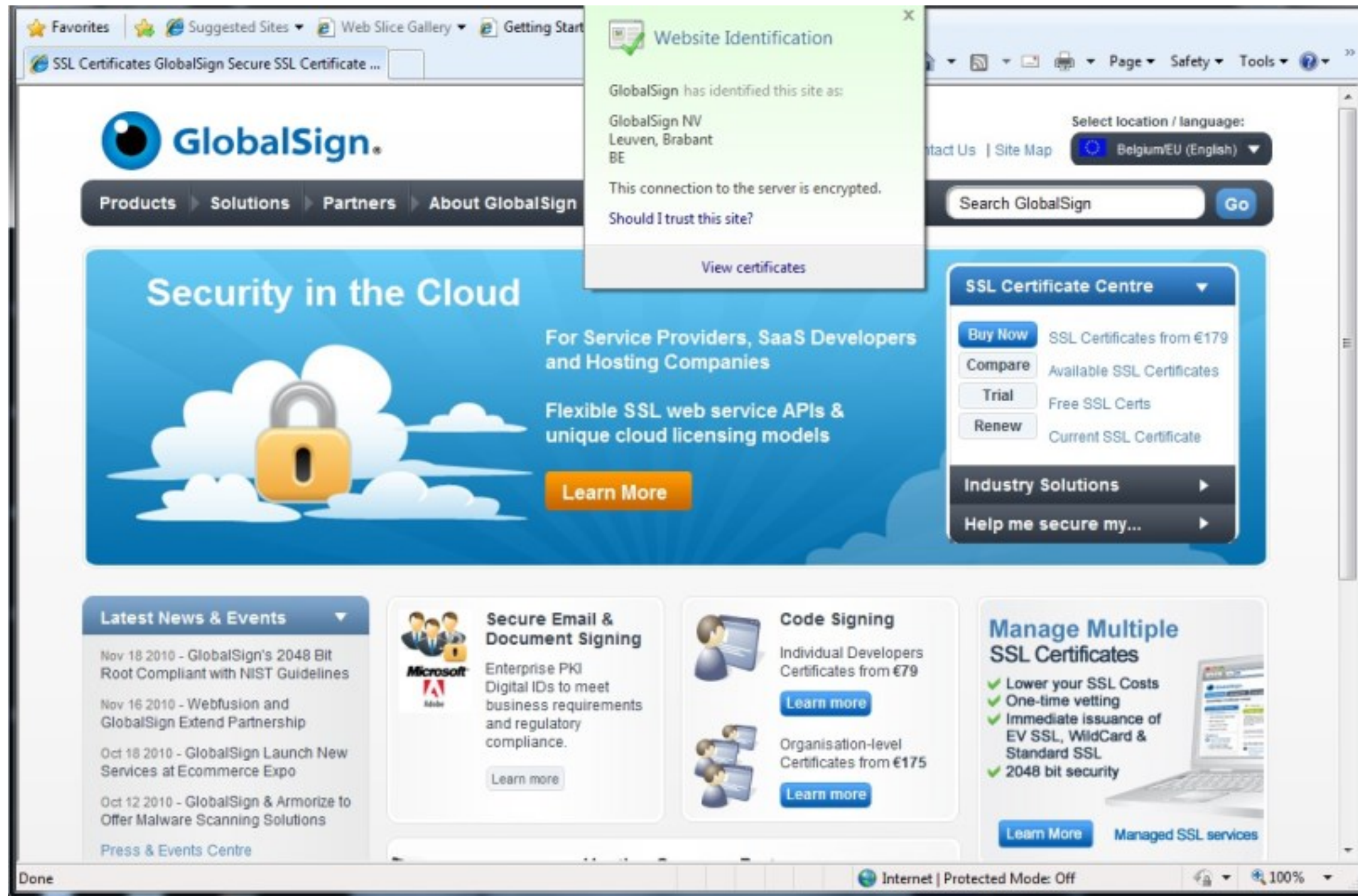
SealPath allows companies to **Protect its Critical Documents** wherever they are without high costs or complex technologies allowing them to be controlled

- Protect critical and confidential documents
- Distribution & Access monitoring of documents
- Private data environment controlled globally
- Modify restriction policies dynamically
- Revoke access to the documents in real time, whenever & wherever they are



PKI Solutions & Identity Services

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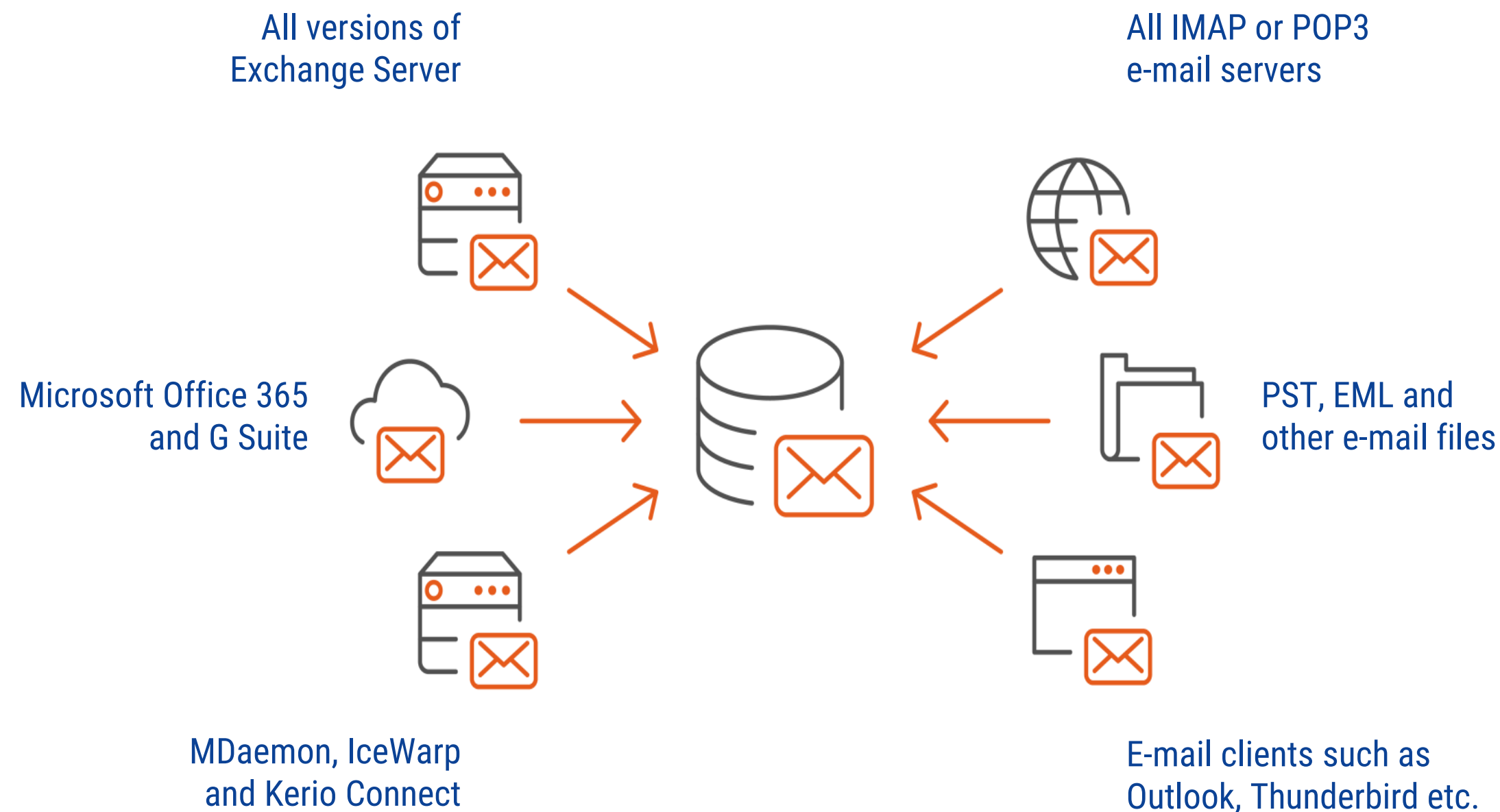


GlobalSign Identity and Security Solutions enable enterprises around the world to conduct secure online communications

- GlobalSign Certificates are trusted by any Browser, OS, Device and Application and are used for Server Identification, Digital Document Signing, Digital IDs, Timestamping etc.
- GlobalSign Access Control & Authentication Control which users, machines and devices can access corporate networks and services
- Code Signing certificates certify that a signed application is legitimate and comes from a known software vendor

Email Archiving

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Mailstore **Email Archiving** solution guarantees the security and availability of business sensitive data in your Emails for the years to come.

- Allows existing emails to be archived from different sources like existing mailboxes, email clients, PST files etc.
- Using deduplication to reduce the total storage requirements, saving up to 70% Storage Space
- MailStore Web Access allows users to easily access the archive from anywhere including mobile devices

Tiered Backup Storage

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The Future of Backup Storage:

Tiered Backup Storage

System scales to a 2PB full backup -

Largest
in the industry

Over 400TB/hr. ingest rate at 2PB full backup -

Fastest
in the industry

Restores as fast as disk,

20X

faster than dedupe appliances



Backup window that is **fixed length** as data grows

Disk-cache Landing Zone
(performance tier)
for the fastest backups and restores

Long-term Retention Repository
(retention tier)
for low-cost long-term deduplicated retention

Backups as fast as disk,

3X faster

than dedupe appliances

25+ supported backup applications & utilities

Scale-out of all resources as data grows

Adaptive Deduplication for strong offsite DR RTO & RPO

Most complete & lowest cost Ransomware recovery

Lowest cost up front and over time

Easy to use, manage, and scale

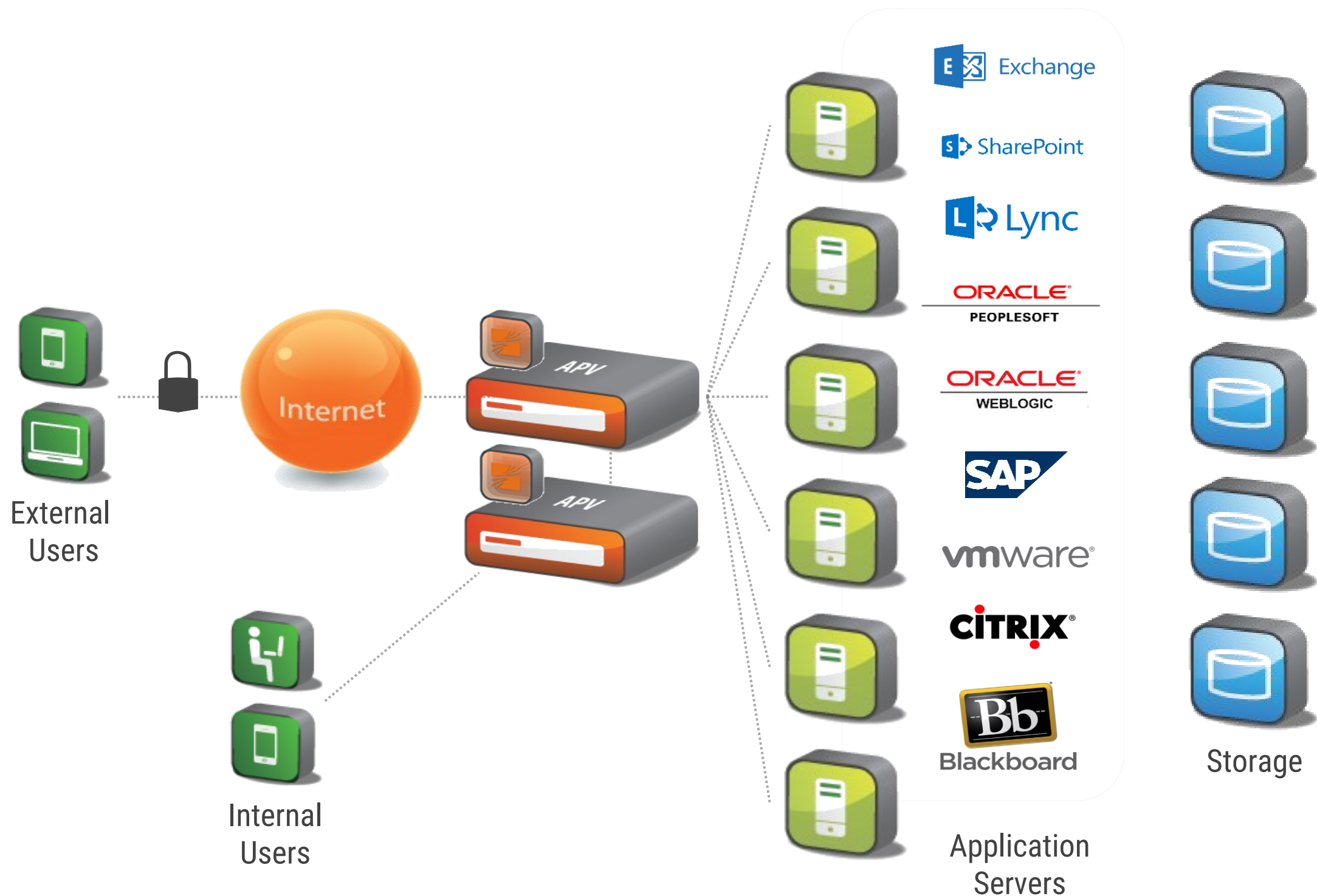
Easy remote installation - no onsite visit required

Using Exagrid **Tiered Backup Storage**, shortest backup times can be sustained even if data grows over time ensuring efficient long-term retention

- ⦿ Various-sized backup storage appliance models that can be mixed and matched in a scale-out dedicated storage for backup systems
- ⦿ Zone-level deduplication, resulting in the fastest backup & restore performance at the lowest price
- ⦿ Ransomware protection in the Retention Tier as that tier is not accessible to intruders
- ⦿ Supporting a wide variety of backup applications, utilities, and dumps as Veeam, Veritas, Oracle etc.

Server Load Balancing, Secure GW, WAN Optimization

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Array Networks creates **Network Optimization** solutions that can increase employee **Productivity** and business agility with dramatic cost savings

- Array's secure access solutions seamlessly connect personnel with the business applications they need to drive productivity and profitability
- Array solutions can easily adapt to meet the access requirements of any organization
- Vodafone, Humana, KDDI, Amdocs, ChinaCache, Morgan Stanley, Moody's KMV, CNN, Bank of New York, Bank of China and many others

Next-Gen Threat Resilience

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ThreatDown Endpoint Detection and Response can easily replace or augment other endpoint security solutions using unique Anomaly Detection machine learning to not only detect known threats, but also find unknown “zero-day” threats

- **Attack isolation:** If an endpoint is attacked, you can easily halt malware from spreading and causing harm.
- **Automated remediation:** Find and reverse all major and subtle changes made by malware.
- **Ransomware rollback:** For Windows environments, paying ransomware is no longer a requirement.

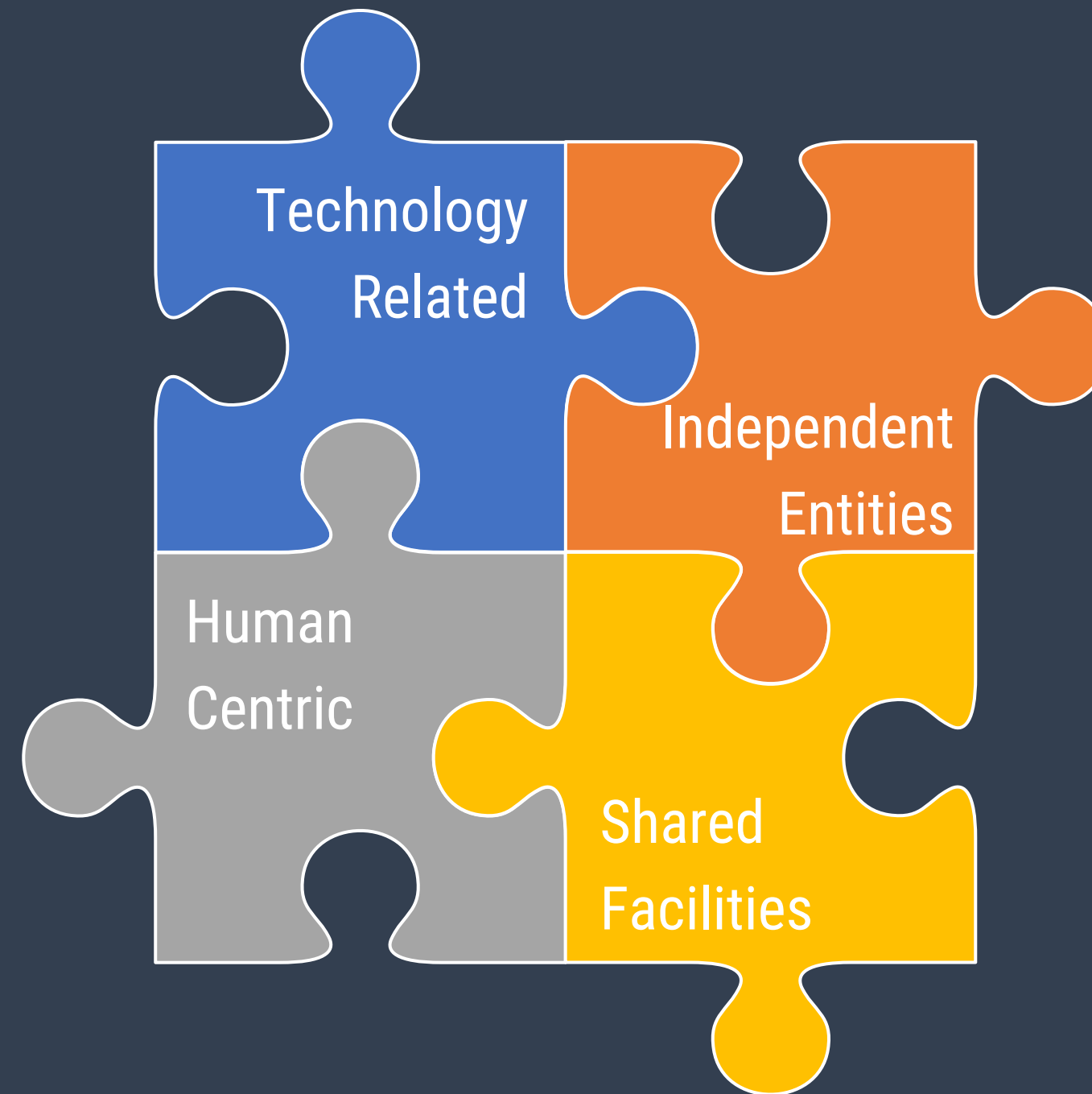
Athens Cyber Park

Technology

Athens Cyber Park tenants offer solutions that can solve almost any information technology problem within any industry

Human

Athens Cyber Park considers the human element as the most important substance and the basic factor of growth for any business activity



Independence

Athens Cyber Park consists of multiple entities, not belonging to a single organization. They involve effective brainstorming, collaboration, services interchange, and wonderful ideas

Sharing

Athens Cyber Park is a flexible workspace for companies who want to use high-end facilities at an affordable price

“We believe that healthy ecosystems will shape the future”




Affordable Cutting Edge

Get in Touch




<https://nss.gr>

 sales@nss.gr

 +30 211 8000 330

 NSScorpgr

 NSS-corporation

 NSScorp

 NSSCorporation

 nss.gr/en/rss