nss
Affordable Cutting Edge

One Stop Shop for MSPs

Our Concept

- **01** Founded by Engineers
- **02** Values (Flexibility, Trust, Effectiveness)
- **03** Solutions Oriented
- **04** Value Added Distributor
- **05** Method (Specialization, Improvement, Innovation)
- **06** Motto (Affordable Cutting Edge)

We Love our Work
We Know our Job

Serve with heart, no matter what

NSS is a true Value-Added Distributor
investing in KNOWLEDGE whereas
stocking distributors invest in Inventory

We are an active TRAINING & SUPPORT
Center officially for all our Vendors

MAY 2017

Begun development of
the MSP Market &
Channel

MOTIVATE
COACH
INSPIRE
MENTOR
SUCCESS
TEACH
LEAD
TEAM WORK
VISION

NSS is a neutral & knowledgeable VAD
in the area of **Southeast Europe**, working
with all the important System Integrator
Partners in **13 Different Countries**

nss
Affordable Cutting Edge

Our Added Value

Design
Plan & Architect
Turnkey Solutions

Educate
Train the Reseller
Workforce and create
Field Engineers

Strategize
Provide Strategic
Guidance & Advice

Implement
Integrated Technologies
according to Customer
Preferences

Support
Maintain & Support
Ongoing Operations

nss
Affordable Cutting Edge

Quality Management

NSS Data Assurance Policy

NSS places a high level of importance in protecting the data of the company and its customers as well as ensuring the quality of service it provides, according to the standards of ISO 27001:2013 and ISO 9001:2008 respectively.

NSS Quality Objectives

- ★ Absolute specialization in the fields of its business activity.
- ★ Continuous qualitative and quantitative improvement of the quality of products and services.
- ★ Modern and responsible treatment of all customers needs.

Countries of Engagement

3500 CUSTOMERS

13 COUNTRIES

200 RESELLERS

62m AUDIENCE

SLOVENIA

CROATIA

BOSNIA & HERZEGOVINA

SERBIA

ROMANIA

MONTENEGRO

KOSOVO

BULGARIA

ALBANIA

FYROM

GREECE

MALTA

CYPRUS

nss
Affordable Cutting Edge

Our Ever-growing Product Portfolio

SOPHOS

BeyondTrust

GlobalSign
GMO INTERNET GROUP

LOGPOINT

KEEPER

EXAGRID

MailSPEC

Array

MAIL STORE

NSS products are always following the Affordable Cutting Edge principle

datto

Invicti

FORTRA

peplink

cherry

sealpath

PROXMOX

Jacarta

Malwarebytes

nss
Affordable Cutting Edge

Service Delivery Process

MAINTAIN STATUS
NSS Relation with the Customer **is NON-EXISTENT**

QUALITY ASSURANCE
We are continuously assuring that the projects are delivered according to the best practices

BEST STATUS
NSS Relation with the Customer is **UNNECESSARY**

SERVICE DELIVERY
Partners are Trained Properly to deliver Services following the best implementation alternatives

BETTER STATUS
NSS Relation with the Customer is **USEFUL**

ON-JOB TRAINING
Partner is delivering Services with the Help of NSS learning actively the solution

GOOD STATUS
NSS Relation with the Customer is **NECESSARY**

QUICKSTART
NSS is delivering the Services to the Customer on behalf of the Partner for a quickstart.

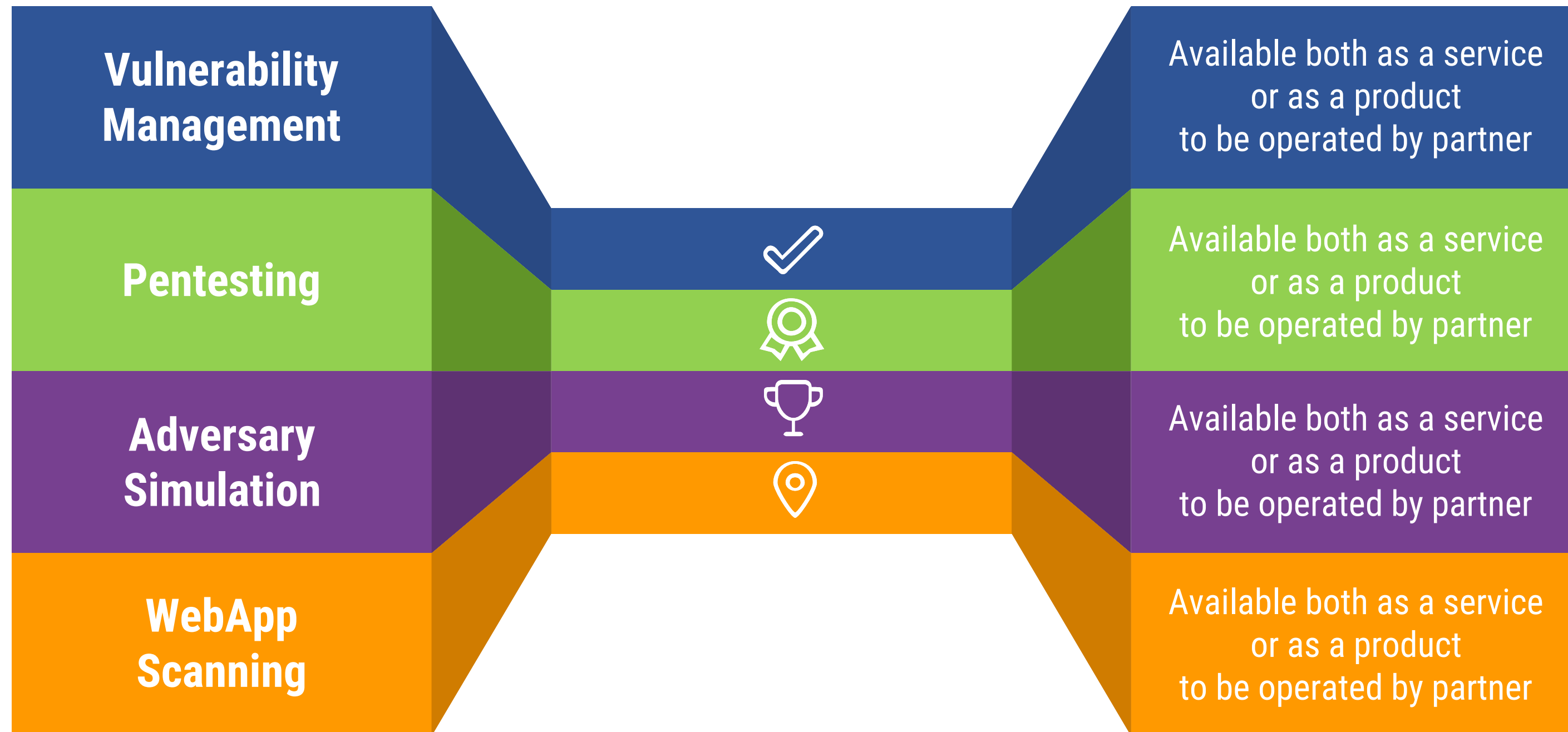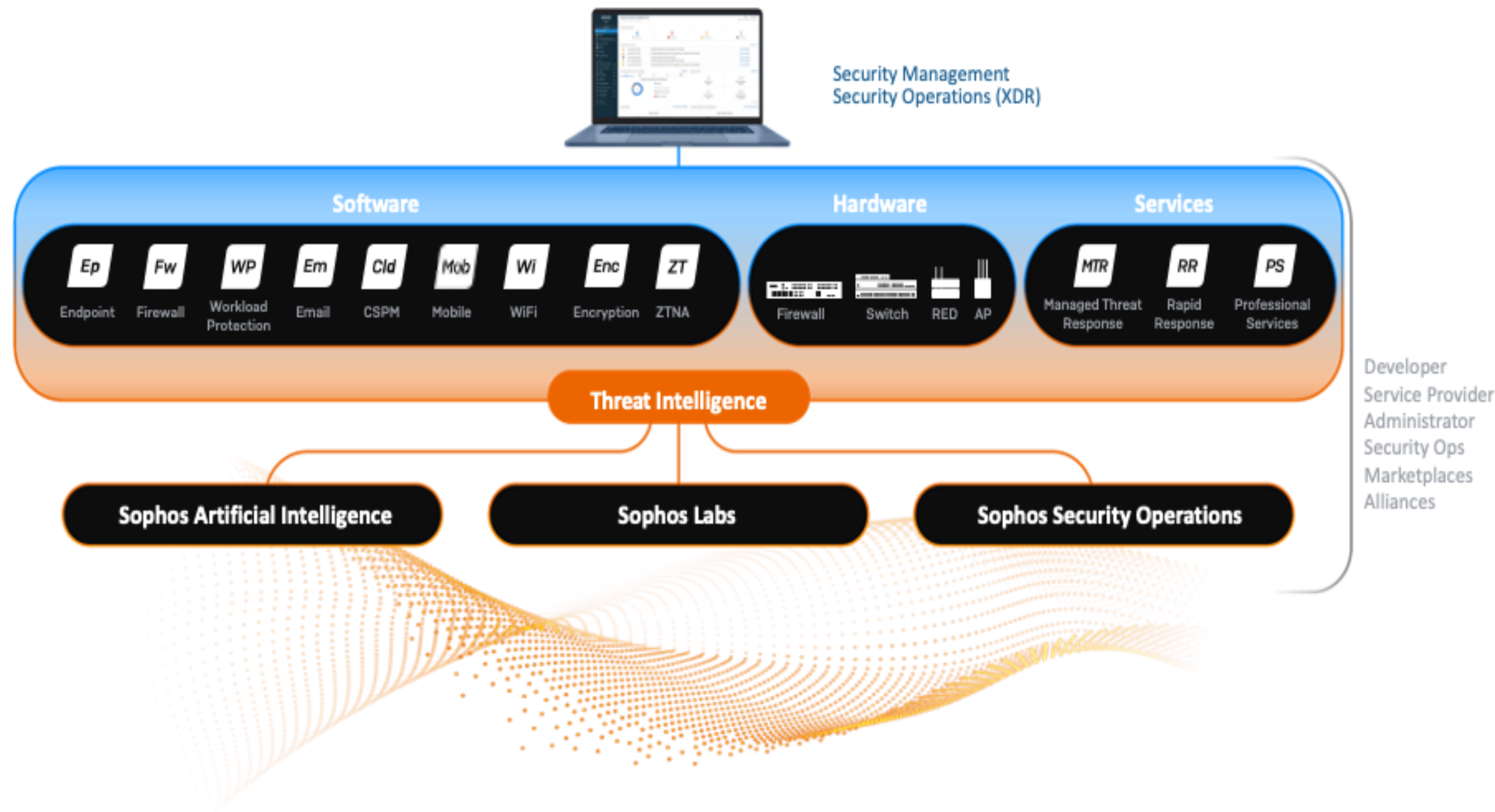"We believe that Professional Services Quality is one of the most important aspects in successful business activities. We continuously try to leverage our partners' skills by continuous training, so that they can deliver excellent field services and ensuring successful implementations at the same time"

nss
Affordable Cutting Edge

Infrastructure & Data Protection Services by NSS

Vulnerability Management

Available both as a service or as a product to be operated by partner

Pentesting

Available both as a service or as a product to be operated by partner

Adversary Simulation

Available both as a service or as a product to be operated by partner

WebApp Scanning

Available both as a service or as a product to be operated by partner

These Services are ALWAYS delivered through our Resellers

nss
Affordable Cutting Edge

Synchronized Security

Security Management
Security Operations (XDR)

Software
| Ep | Fw | WP | Em | Cld | Mob | Wi | Enc | ZT |
Endpoint | Firewall | Workload Protection | Email | CSPM | Mobile | WiFi | Encryption | ZTNA

Hardware
Firewall | Switch | RED | AP

Services
MTR | RR | PS
Managed Threat Response | Rapid Response | Professional Services

Threat Intelligence

Sophos Artificial Intelligence | Sophos Labs | Sophos Security Operations

Developer
Service Provider
Administrator
Security Ops
Marketplaces
Alliances
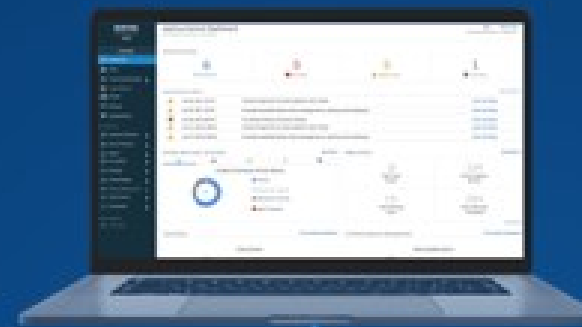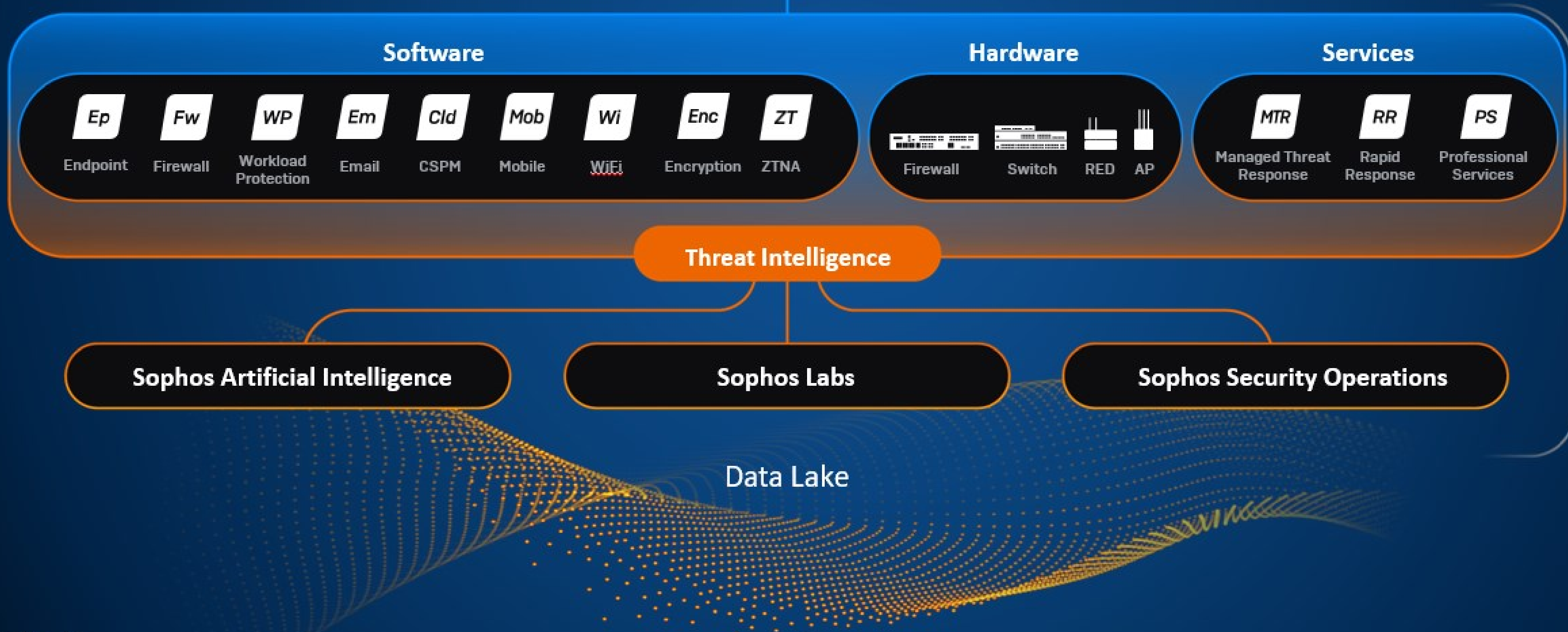
Sophos Security Products are working **Simple and** can be integrated, working together and being **Synchronized working together as One**

- ◉ Unified Security concept for all solutions
- ◉ Endpoint Security for Workstations & Servers
- ◉ Data Encryption for Media, Net Shares, Cloud
- ◉ Nextgen Web Security & Application Control
- ◉ Email Security & Data Leakage Protection
- ◉ Mobile Security for Phones & Tablets
- ◉ Support for all Operating Systems
- ◉ Synchronized Security and Analytics

SOPHOS

Privileged Account Security

DISCOVERY - THREAT ANALYTICS - REPORTING - CONNECTORS - CENTRAL POLICY & MANAGEMENT

PRIVILEGED PASSWORD MANAGEMENT

Discover, manage, audit, and monitor privileged accounts and sessions of all types

ENDPOINT PRIVILEGE MANAGEMENT

Remove excessive end user privileges on Windows, Mac, Unix, Linux and network devices

SECURE REMOTE ACCESS

Secure, manage, and audit remote privileged access sessions for vendors, admins and the service desk

BEYONDINSIGHT PLATFORM

Maximize visibility, simplify deployment, automate tasks, improve security and reduce privilege-related risks with the industry's most innovative and comprehensive privileged access management platform

---------------- ON-PREMISE ------------------- CLOUD ------------------ HYBRID ---------------------

BeyondTrust **Universal Privilege Management** provides security to every user, asset, and session across your enterprise

- ◉ Scan, identify and profile all assets and accounts, providing full session recording and real-time visibility into privileged user behavior
- ◉ Eliminate unnecessary privileges and elevate rights to Windows, Mac, Unix, Linux and network devices without hindering productivity
- ◉ Privileged Remote Access allows you to secure, manage, and audit vendor and internal remote privileged access without VPN

nss
Affordable Cutting Edge

BeyondTrust

Data Security Management

Understand — **Govern** — **Share**

Data Classification

User-driven classification of data in motion to comply with security and regulatory requirements

titus
boldonjames

+

Adaptive DLP

Automatically apply security policy based on data's content, context and required regulation policy

clearswift
agari
DIGITAL GUARDIAN

+

Managed File Transfer

Centralize the exchange of data between systems, employees, customers, and trading partners

goanywhere

+

Secure File Sharing

Enables data to be protected independent of infrastructure

vera

Fortra **Data Security Management** solutions can simplify and scale security, improving security controls by creating solutions to work for every modern company.

- ◉ Improve Data Security across all organization
- ◉ Enforce corporate security policy in all levels
- ◉ Detect, Inspect and Secure critical data across Email, Web, and the Cloud.
- ◉ Enable and automate Secure File Tranfers
- ◉ Demonstrate Regulatory Compliance
- ◉ Empower users and transform company security culture

nss
Affordable Cutting Edge

FORTRA

Integrated and Bundled Offensive Security Solutions

Frontline
Automated Vulnerability Scanning & Risk Management

Core Impact
Automated Penetration Testing

Cobalt Strike
Red Team Adversarial Simulation

Outflank OST
Red Team Premium Software

INTEGRATION SIMULATION

INTEGRATION SIMULATION

INTEGRATION SIMULATION
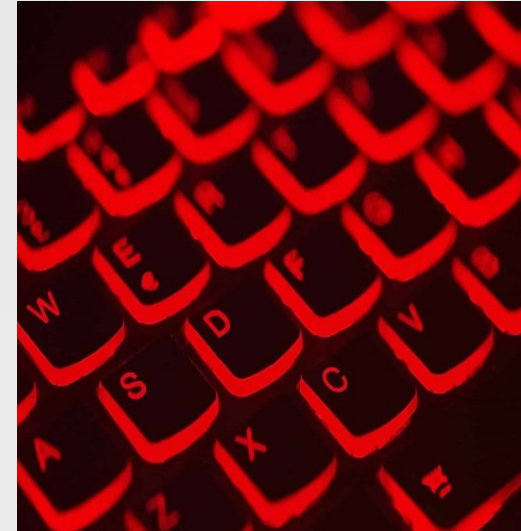
Fortra offers robust **IT Infrastructure Protection** solutions that cover all of your security needs, aiming to reduce the risk of such attacks through countermeasures like:

◉ Vulnerability Management
◉ Penetration Testing
◉ Red Teaming
◉ Intrusion Prevention and Detection
◉ Security Monitoring
◉ Configuration Management

nss
Affordable Cutting Edge

FORTRA△

Document Security
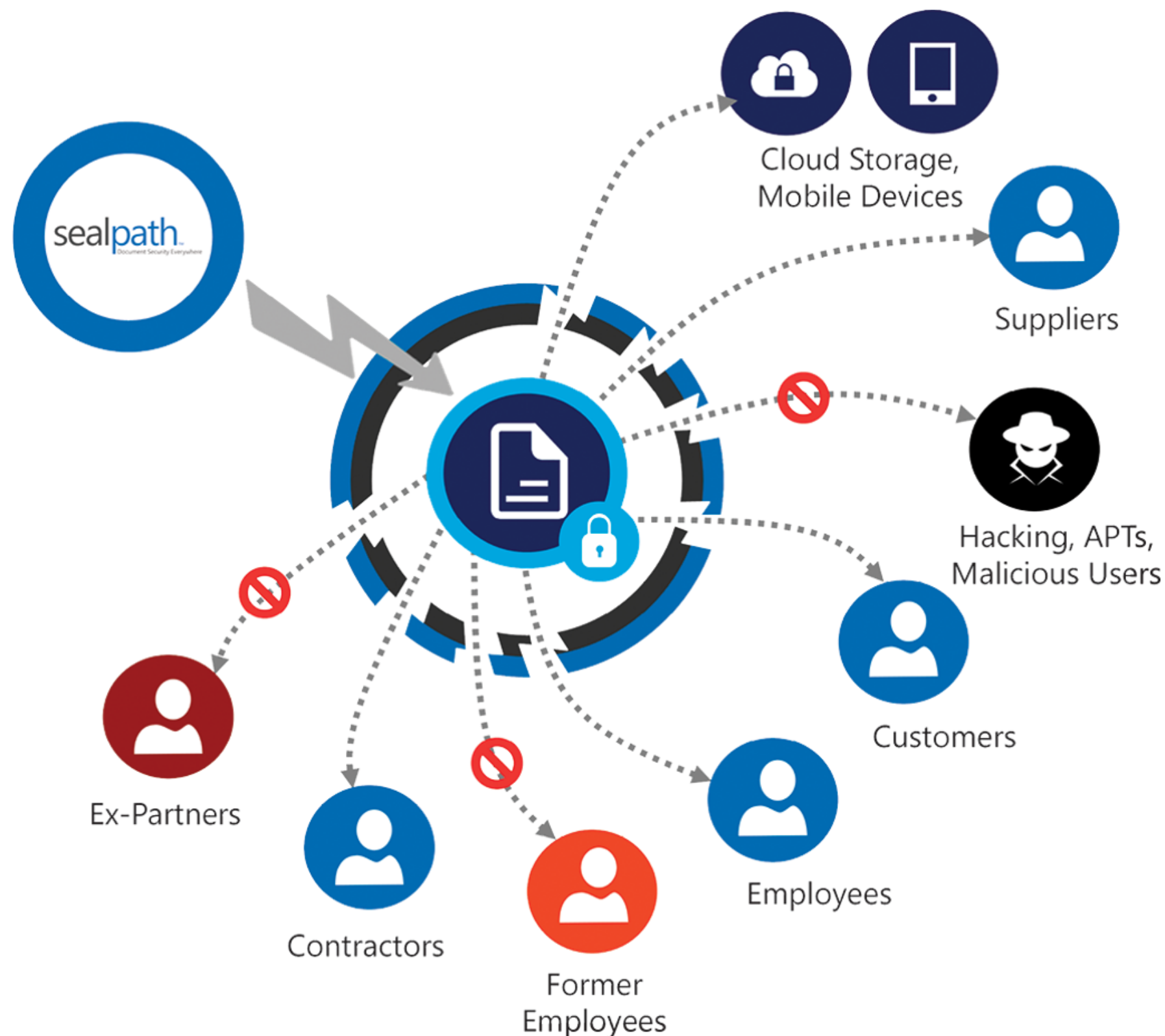
SealPath allows companies to **Protect its Critical Documents** wherever they are without high costs or complex technologies allowing them to be controlled

- ◉ Protect critical and confidential documents
- ◉ Distribution & Access monitoring of documents
- ◉ Private data environment controlled globally
- ◉ Modify restriction policies dynamically
- ◉ Revoke access to the documents in real time, whenever & wherever they are

PKI Solutions & Identity Services
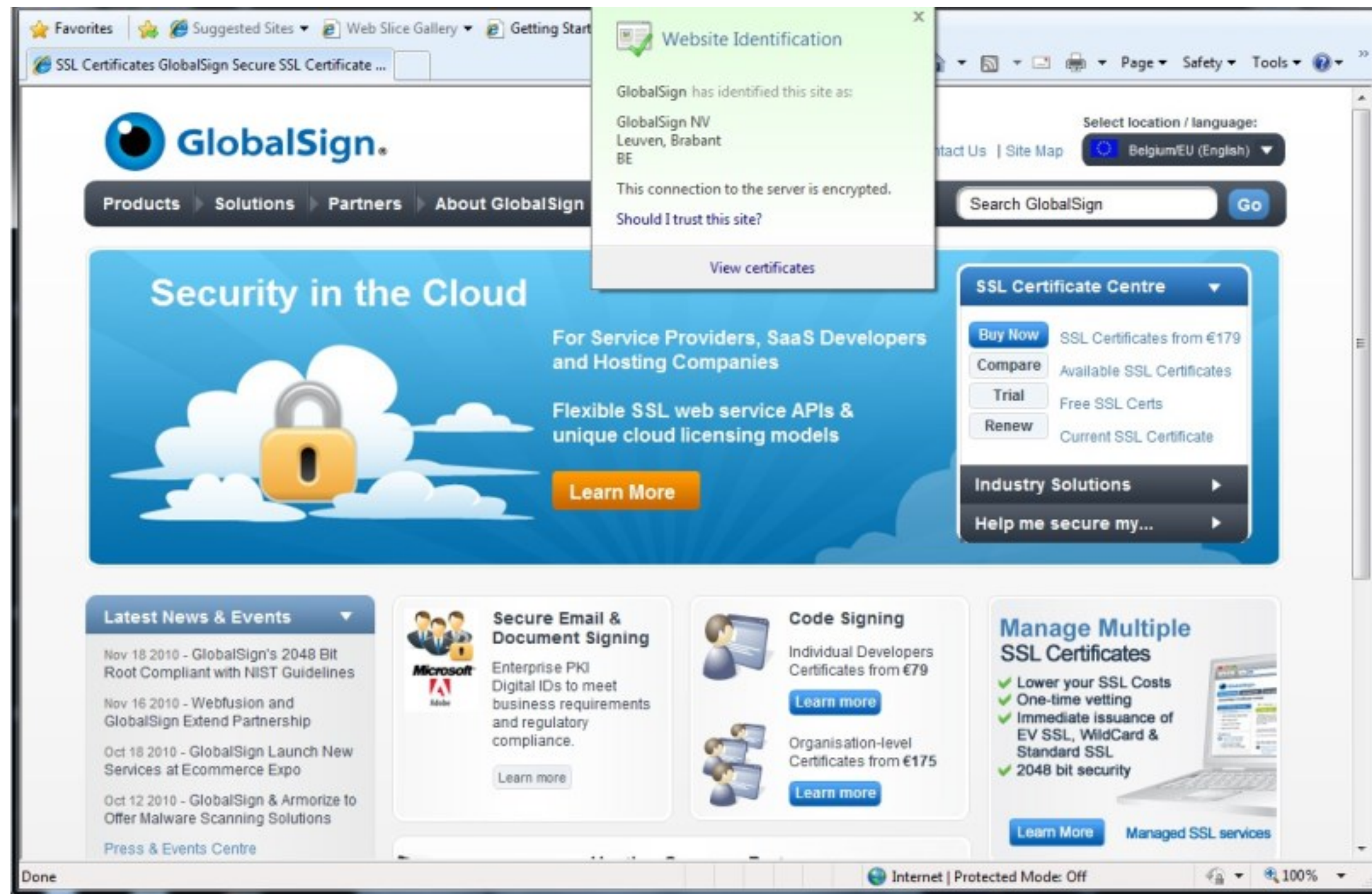
GlobalSign **Identity and Security Solutions** enable enteprises around the world to conduct secure online communications

- Globalsign Certificates are trusted by any Browser, OS, Device and Application and are used for Server Identification, Digital Document Signing, Digital IDs, Timestamping etc.
- GlobalSign Access Control & Authentication Control which users, machines and devices can access corporate networks and services
- Code Signing certificates certify that a signed application is legitimate and comes from a known software vendor

SIEM & Log Management
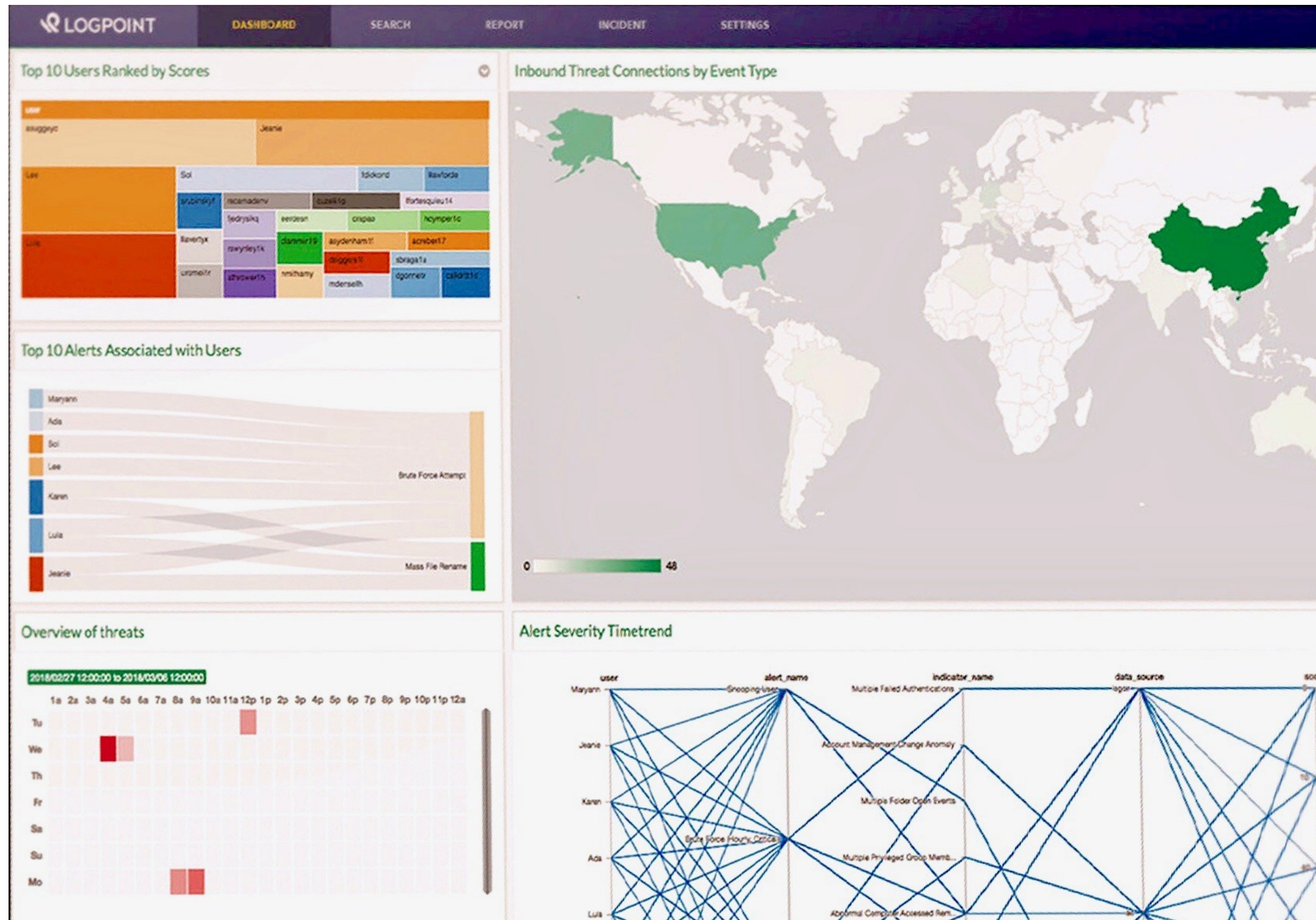
LogPoint is a simple but super powerful **SIEM platform**, with a straightforward architecture, categorization and a simple search language

- ◉ Easy Integration & High Performance
- ◉ Supporting many Vendor Devices by Templates including Normalizations & Dashboards
- ◉ Complex Processing with Simple Methodology
- ◉ Easy deployment and Maintenance
- ◉ High availability, Scalability & Decentralization
- ◉ Affordable in Price

Application Security Testing
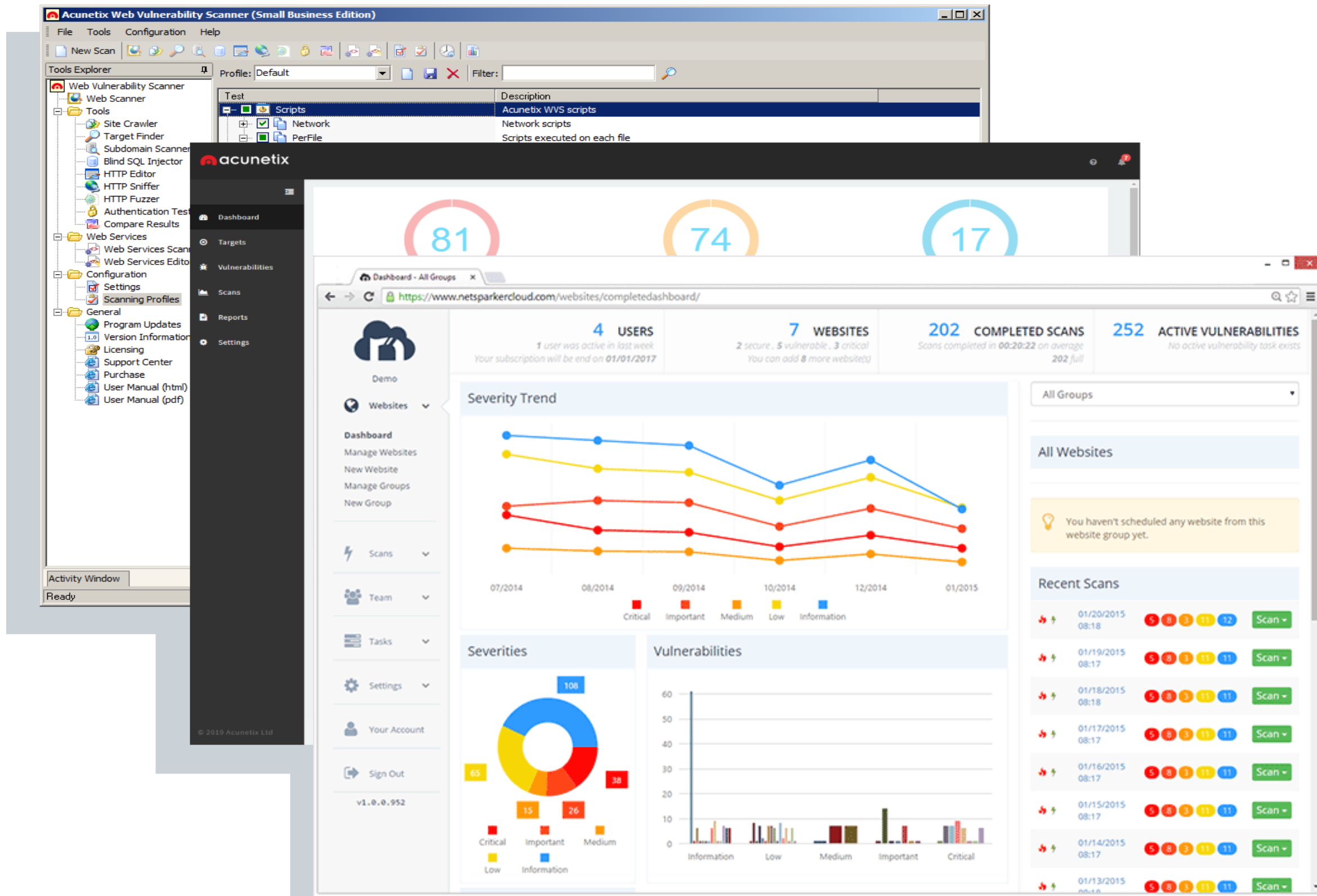
Invicti Security is a leader in **Application Security Testing**. Invicti tools should be treated as part of the development and operational processes being your initial penetration testing tool

- ◉ Comprehensive multi-team solutions built to scale
- ◉ Built for efficiency & ease of use
- ◉ Ideal for complex and decentralized IT infrastructures
- ◉ Enable API based flexible integrations
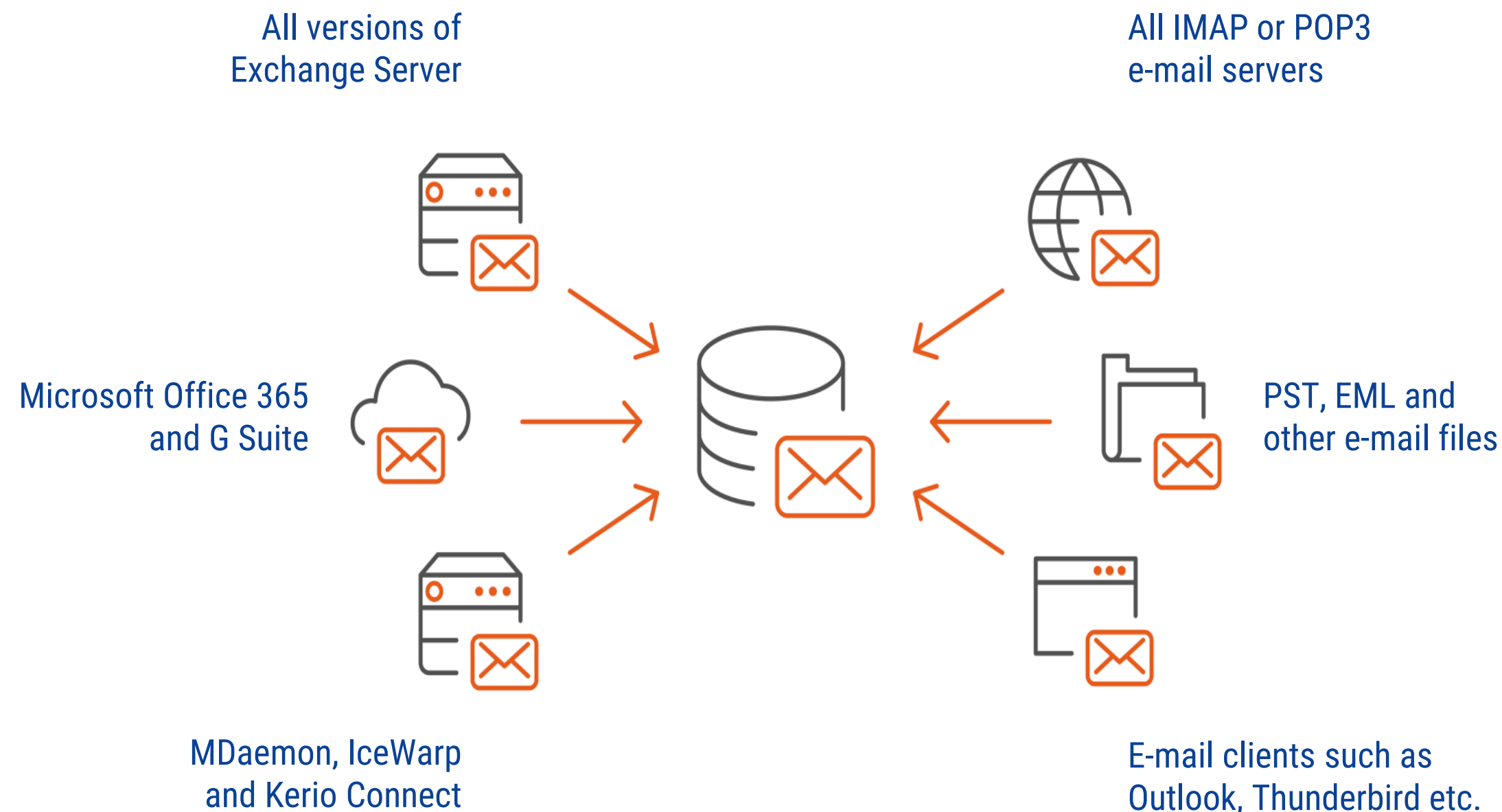- ◉ Available locally and in the cloud

MSP Optimization Solutions

Business Management

AUTOTASK PSA
PROFESSIONAL SERVICES AUTOMATION

DATTO RMM
REMOTE MONITORING & MANAGEMENT

Unified Continuity

SIRIS
BCDR APPLIANCE

ALTO
BCDR APPLIANCE

NAS
NETWORK STORAGE

SAAS PROTECTION
OFFICE 365 GOOGLE

Datto Networking

WiFi

SWITCHES

APPLIANCES

MANAGED POWER

File Backup & Sync

AUTOTASK
ENDPOINT BACKUP

AUTOTASK
WORKPLACE

Partner Portal
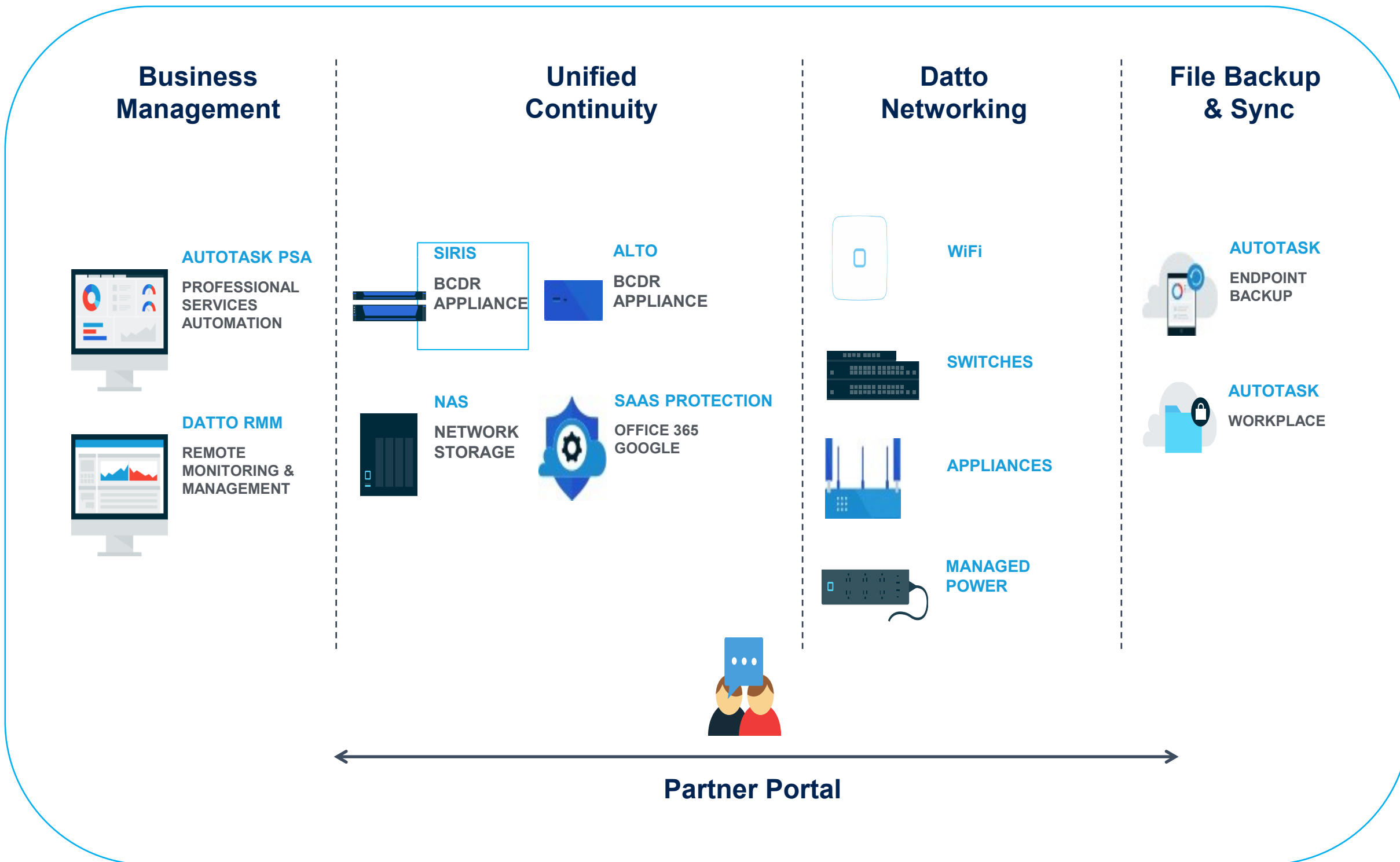
Datto offers a portfolio of **MSP Optimization Solutions** and has created a one-of-a-kind ecosystem of thousands of MSP partners providing service to businesses across the globe

- ◉ Respond to growing customer IT needs, while also maintaining and expanding profitability
- ◉ Unified solution helping to reduce time spent to manage your business and meet SLA
- ◉ Always available to clients monitoring their business and help resolve issues
- ◉ Justify costs to clients and highlight your work for the value you provide

datto

Email Archiving

All versions of
Exchange Server

All IMAP or POP3
e-mail servers

Microsoft Office 365
and G Suite

PST, EML and
other e-mail files

MDaemon, IceWarp
and Kerio Connect

E-mail clients such as
Outlook, Thunderbird etc.

Mailstore **Email Archiving** solution guarantees the security and availability of business sensitive data in your Emails for the years to come.

◉ Allows existing emails to be archived from different sources like existing mailboxes, email clients, PST files etc.

◉ Using deduplication to reduce the total storage requirements, saving up to 70% Storage Space

◉ MailStore Web Access allows users to easily access the archive from anywhere including mobile devices

nss
Affordable Cutting Edge

MAIL STORE ™

Link Load Balancing, Wifi & SDWAN

PePLink specializes in Internet redundancy, **WAN Link Load Balancing**, Failover, High Availability, Wireless and **Business Continuity** solutions

- ◉ PePLink Load Balancers enable the combination of multiple lower-cost internet connections
- ◉ All devices are easily managed and can be setup without deep knowledge of networking
- ◉ PePLink creates wireless mobility solutions for business or large city-wide deployments
- ◉ MediaFast Content Caching Technology enables on-the-fly content delivery and downloads.

InControl²

ISP A
ISP B
ISP C

YouTube
salesforce
Dropbox
amazon webservices
GoToMeeting
skype
join me
Gmail

nss
Affordable Cutting Edge

peplink

Tiered Backup Storage

The Future of Backup Storage:
Tiered Backup Storage

System scales to a 2PB full backup -
Largest in the industry

Over 400TB/hr. ingest rate at 2PB full backup –
Fastest in the industry

Restores as fast as disk,
20X faster than dedupe appliances

Backup window that is **fixed length** as data grows

Disk-cache Landing Zone
(performance tier)
for the fastest backups and restores

Long-term Retention Repository
(retention tier)
for low-cost long-term deduplicated retention

Backups as fast as disk,
3X faster than dedupe appliances

25+ supported backup applications & utilities

Scale-out of all resources as data grows

Adaptive Deduplication **for strong** offsite DR RTO & RPO

Most complete & lowest cost Ransomware recovery

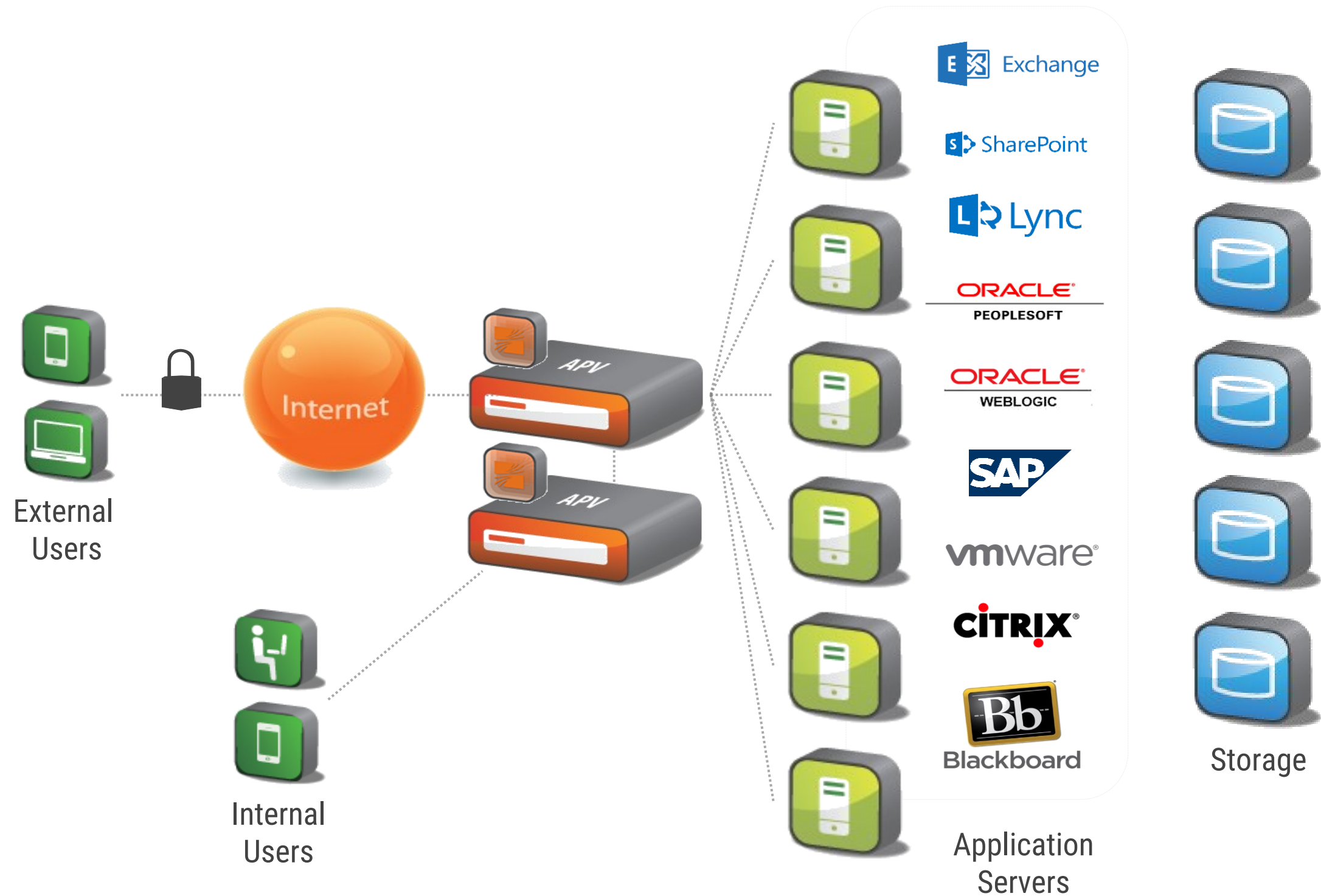**Lowest cost** up front and over time

Easy to use, manage, and scale

Easy remote installation – no onsite visit required

Using Exagrid **Tiered Backup Storage**, shortest backup times can be sustained even if data grows over time ensuring efficient long-term retention

◉ Various-sized backup storage appliance models that can be mixed and matched in a scale-out dedicated storage for backup systems

◉ Zone-level deduplication, resulting in the fastest backup & restore performance at the lowest price

◉ Ransomware protection in the Retention Tier as that tier is not accessible to intruders

◉ Supporting a wide variety of backup applications, utilities, and dumps as Veeam, Veritas, Oracle etc.

Server Load Balancing, Secure GW, WAN Optimization

External Users

Internet

Internal Users

APV

APV

Exchange

SharePoint

Lync

ORACLE
PEOPLESOFT

ORACLE
WEBLOGIC

SAP

vmware

CITRIX

Bb
Blackboard

Application Servers

Storage

Array Networks creates **Network Optimization** solutions that can increase employee **Productivity** and business agility with dramatic cost savings

- Array's secure access solutions seamlessly connect personnel with the business applications they need to drive productivity and profitability
- Array solutions can easily adapt to meet the access requirements of any organization
- Vodafone, Humana, KDDI, Amdocs, ChinaCache, Morgan Stanley, Moody's KMV, CNN, Bank of New York, Bank of China and many others use Array

nss
Affordable Cutting Edge

Array

Next-Gen Threat Resilience

Deploy, manage, integrate, and report with ease

Detect, isolate, prevent, and remediate

Investigate, threat hunt, and rollback ransomware

Malwarebytes **Endpoint Detection and Response** can easily replace or augment other endpoint security solutions using unique Anomaly Detection machine learning to not only detect known threats, but also find unknown "zero-day" threats

- ◉ **Attack isolation**: If an endpoint is attacked, you can easily halt malware from spreading and causing harm.
- ◉ **Automated remediation**: Find and reverse all major and subtle changes made by malware.
- ◉ **Ransomware rollback**: For Windows environments, paying ransomware is no longer a requirement.

The Next-Gen, SaaS-Based Password Management Solution

World-Class Security. Keeper enables zero trust transformation and is zero knowledge, which relegates all encryption key management at the client.
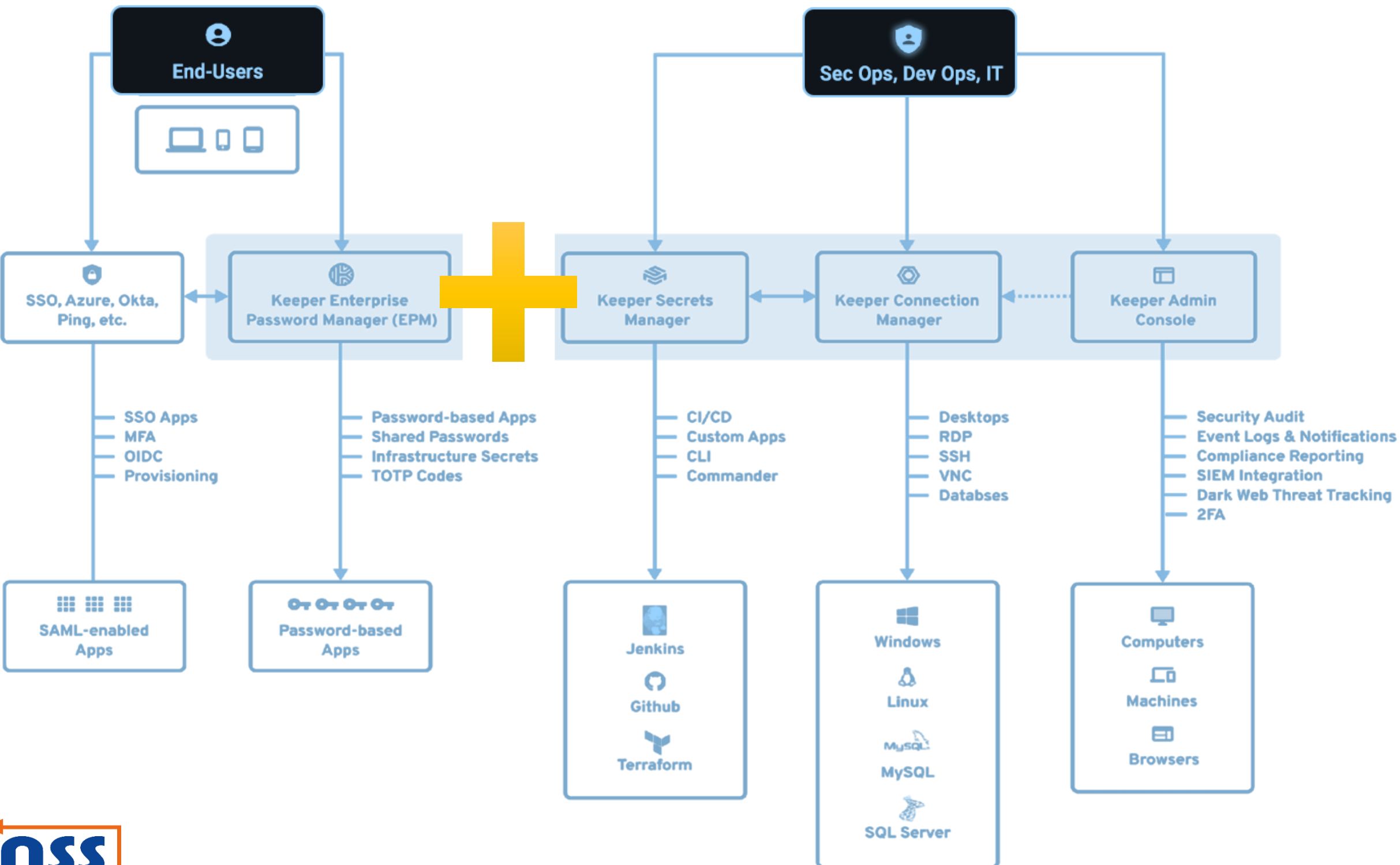
Next-Gen, **Zero-Trust, Zero-Knowledge Privileged Access Management** (PAM) Platform, the first company in the industry to unify three essential IAM products for unparalleled cost-effectiveness, rapid provisioning and ease-of-use.

End-Users

Sec Ops, Dev Ops, IT

SSO, Azure, Okta, Ping, etc.

Keeper Enterprise Password Manager (EPM)

Keeper Secrets Manager

Keeper Connection Manager

Keeper Admin Console

- SSO Apps
- MFA
- OIDC
- Provisioning

- Password-based Apps
- Shared Passwords
- Infrastructure Secrets
- TOTP Codes

- CI/CD
- Custom Apps
- CLI
- Commander

- Desktops
- RDP
- SSH
- VNC
- Databses

- Security Audit
- Event Logs & Notifications
- Compliance Reporting
- SIEM Integration
- Dark Web Threat Tracking
- 2FA

SAML-enabled Apps

Password-based Apps

Jenkins

Github

Terraform

Windows

Linux

MySQL

SQL Server

Computers

Machines

Browsers

- ⊙ **Cost Effective.** Fewer products to purchase and easier for IT to manage with fewer people.
- ⊙ **Fast Provisioning.** Seamlessly deploys and integrates with any tech or identity stack – in a few hours.
- ⊙ **Easy to Use.** Unified admin console and modern UI for every employee on all device types – average training is less than 2 hours.
- ⊙ **Pervasive Visibility.** Simplifies auditing and compliance with organization-wide role-based access control, event logging and reporting.

nss Affordable Cutting Edge

KEEPER®

Athens Cyber Park

Technology

Athens Cyber Park tenants offer solutions that can solve almost any information technology problem within any industry

Human

Athens Cyber Park considers the human element as the most important substance and the basic factor of growth for any business activity

Technology Related

Independent Entities

Human Centric

Shared Facilities
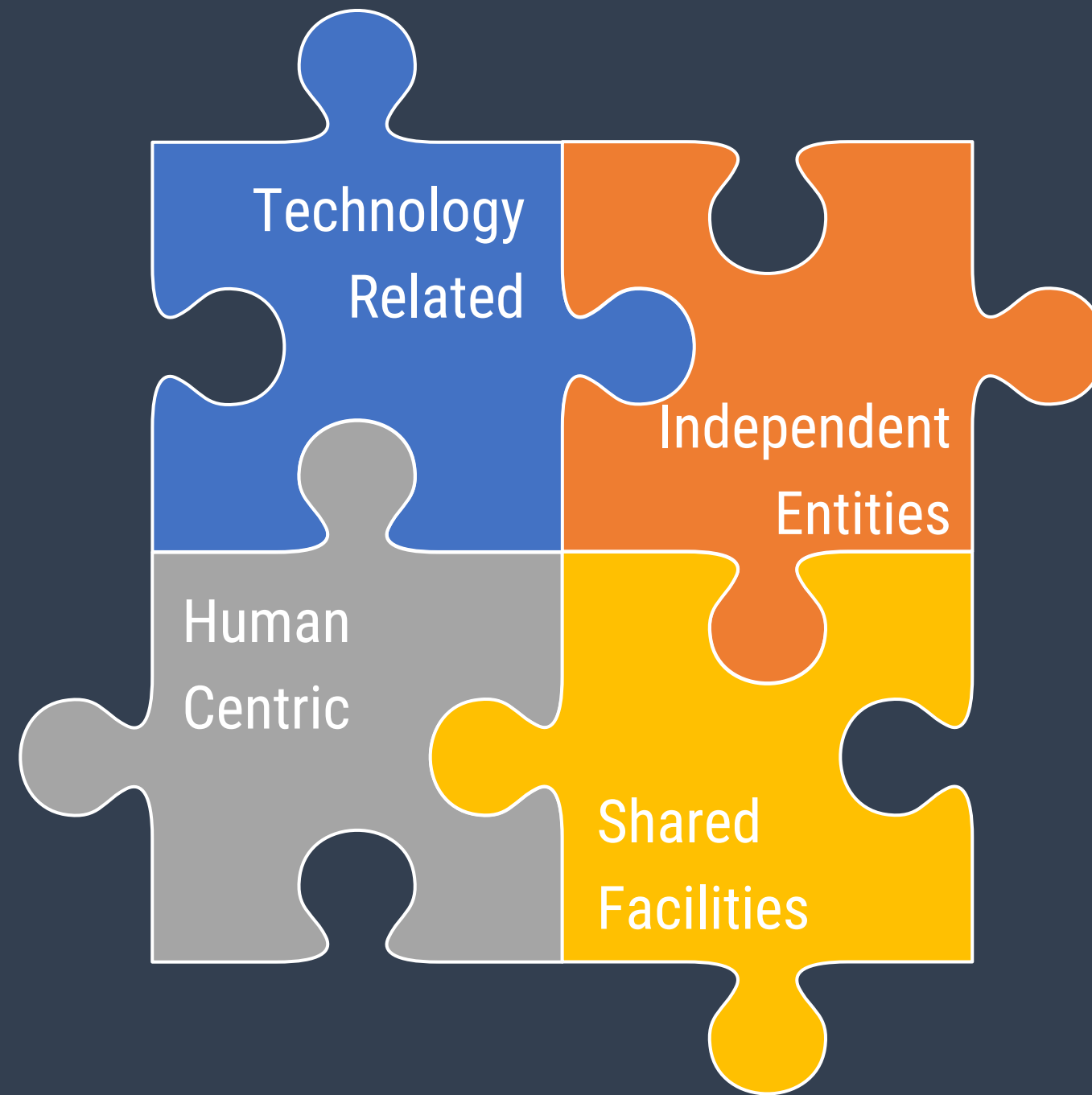
Independence

Athens Cyber Park consists of multiple entities, not belonging to a single organization. They involve effective brainstorming, collaboration, services interchange, and wonderful ideas

Sharing

Athens Cyber Park is a flexible workspace for companies who want to use high-end facilities at an affordable price

"We believe that healthy ecosystems will shape the future"
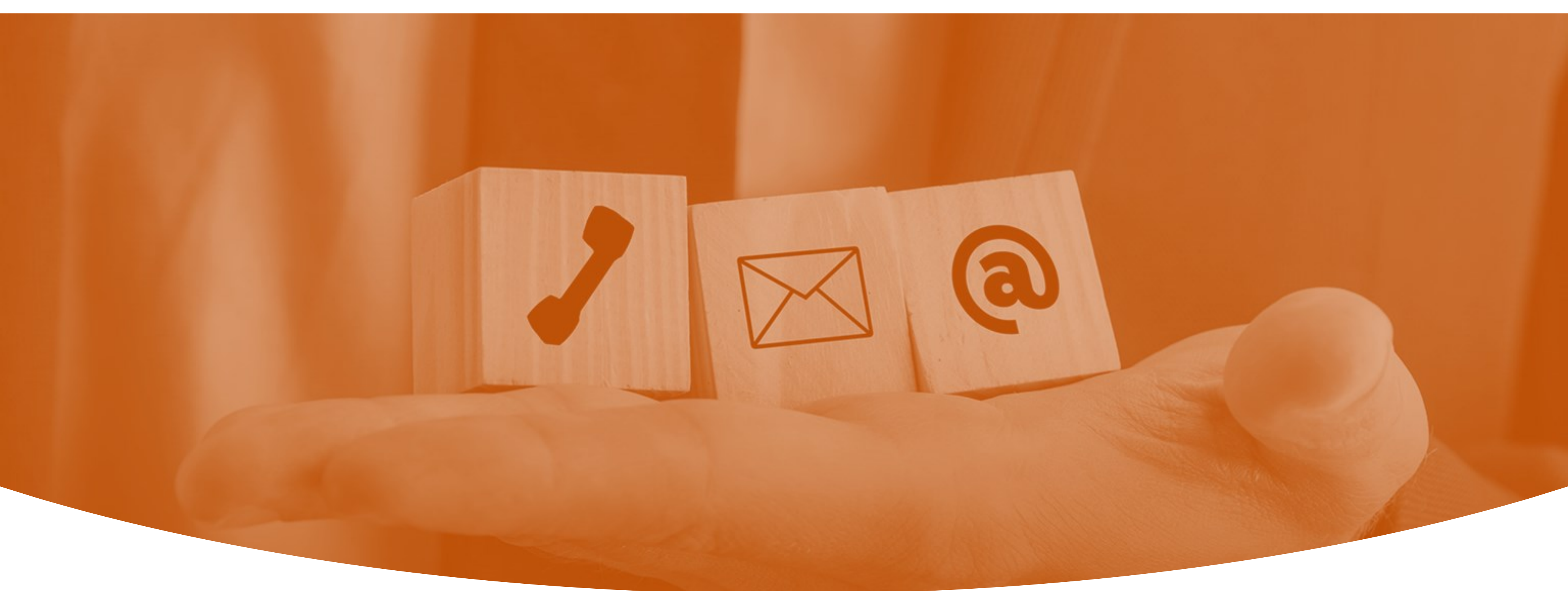
Get in Touch

● ● ● ● ●

✉ sales@nss.gr

📞 +30 211 8000 330

🐦 NSScorp

f NSScorpgr

▶ NSSCorporation

in NSS-corporation

📶 nss.gr/en/rss

nss
Affordable Cutting Edge